

Local Market Update – March 2016

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 18.2%

Change in
New Listings

+ 23.1%

Change in
Closed Sales

+ 7.9%

Change in
Median Sales Price

Lincoln County, SD

March

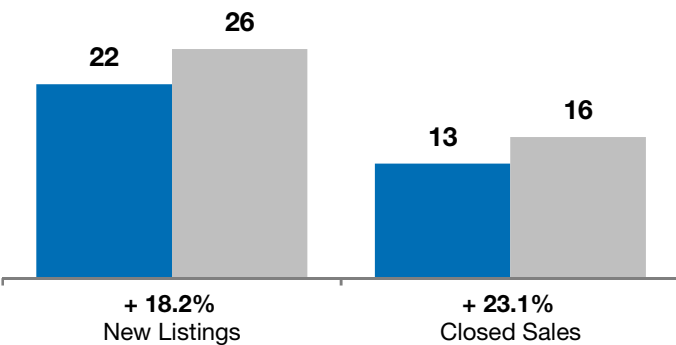
Year to Date

	2015	2016	+ / -	2015	2016	+ / -
New Listings	22	26	+ 18.2%	47	56	+ 19.1%
Closed Sales	13	16	+ 23.1%	33	34	+ 3.0%
Median Sales Price*	\$189,000	\$204,000	+ 7.9%	\$188,000	\$200,500	+ 6.6%
Average Sales Price*	\$203,990	\$225,981	+ 10.8%	\$194,181	\$214,371	+ 10.4%
Percent of Original List Price Received*	100.8%	99.0%	- 1.7%	99.1%	98.9%	- 0.2%
Average Days on Market Until Sale	93	89	- 4.2%	119	93	- 22.3%
Inventory of Homes for Sale	51	53	+ 3.9%	--	--	--
Months Supply of Inventory	3.6	3.3	- 9.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

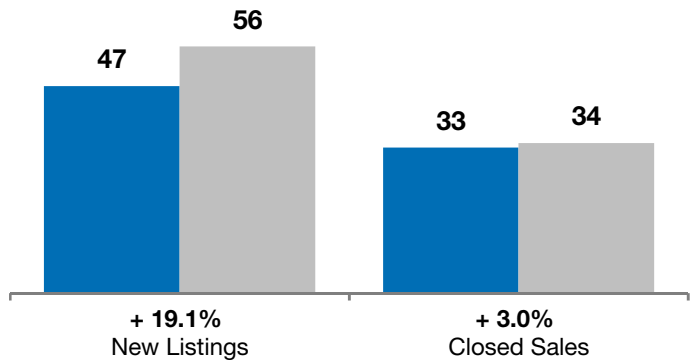
March

■ 2015 ■ 2016

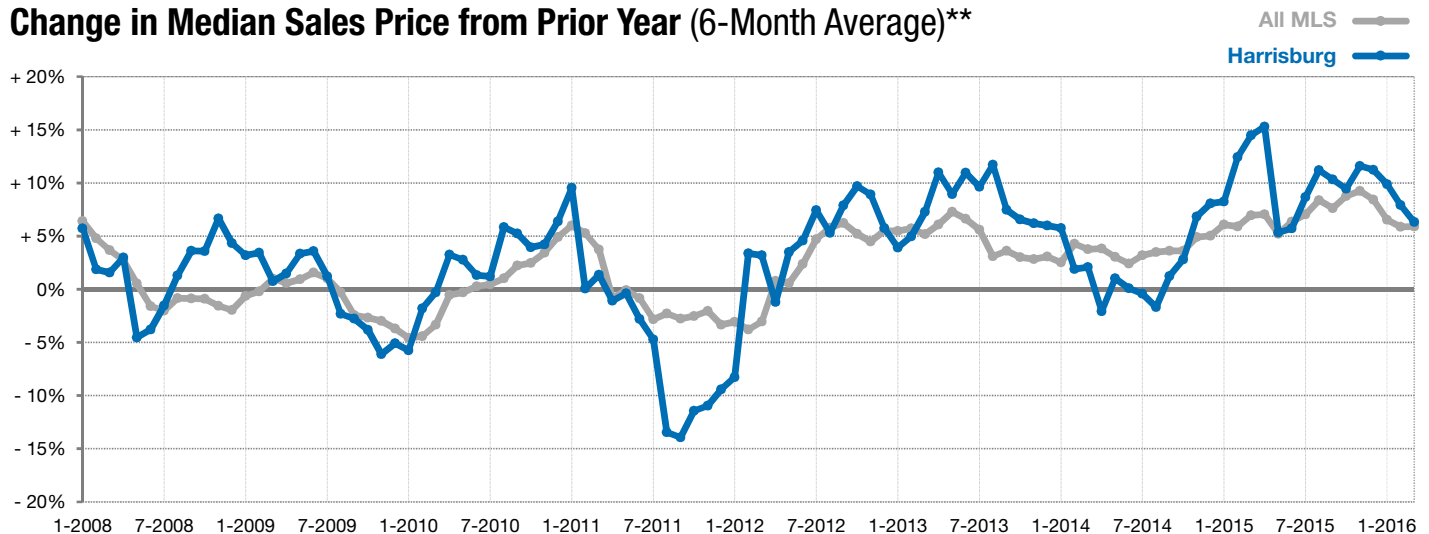


Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 6, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.