Local Market Update – April 2016

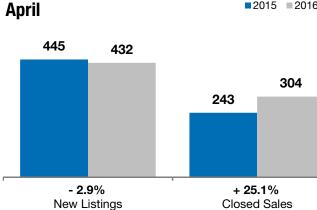
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

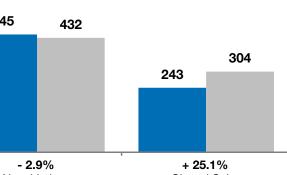


■2015 ■2016

City of Sioux	- 2.	- 2.9% Change in New Listings		+ 25.1% Change in Closed Sales		+ 8.5% Change in Median Sales Price	
Falls							
Lincoln and Minnehaha Counties, SD		April			Year to Date		
	2015	2016	+/-	2015	2016	+/-	
New Listings	445	432	- 2.9%	1,432	1,460	+ 2.0%	
Closed Sales	243	304	+ 25.1%	767	809	+ 5.5%	
Median Sales Price*	\$165,900	\$179,950	+ 8.5%	\$165,500	\$177,000	+ 6.9%	
Average Sales Price*	\$183,577	\$212,199	+ 15.6%	\$186,279	\$206,210	+ 10.7%	
Percent of Original List Price Received*	99.2%	99.3%	+ 0.1%	98.2%	99.0%	+ 0.8%	
Average Days on Market Until Sale	90	92	+ 2.5%	96	94	- 2.3%	
Inventory of Homes for Sale	1,197	911	- 23.9%				
Months Supply of Inventory	5.0	3.2	- 36.4%				
* Does not account for list prices from any previous listing contracts or seller concess	ions. Activity for one m	onth can sometime	s look extreme du	e to small sample s	size.		

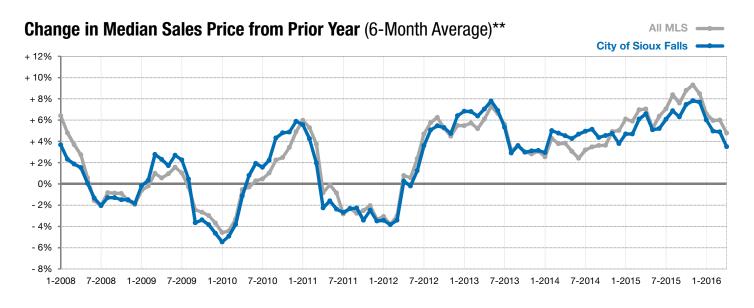
Year to Date





■2015 ■2016





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.