Local Market Update – July 2016

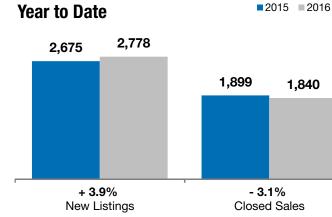
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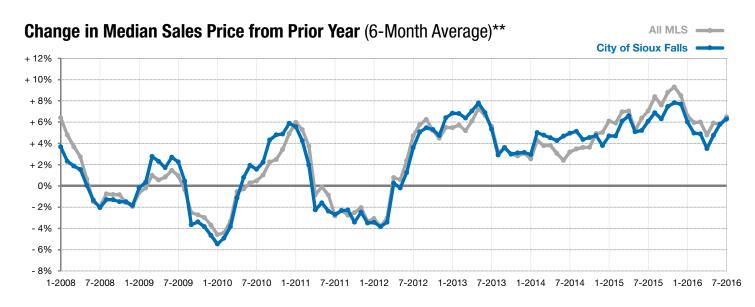


- 5.	- 5.9% Change in New Listings		- 18.5% Change in Closed Sales		+ 8.8% Change in Median Sales Price	
	July			Year to Date		
2015	2016	+/-	2015	2016	+/-	
408	384	- 5.9%	2,675	2,778	+ 3.9%	
384	313	- 18.5%	1,899	1,840	- 3.1%	
\$179,400	\$195,127	+ 8.8%	\$175,000	\$185,000	+ 5.7%	
\$209,408	\$220,622	+ 5.4%	\$200,615	\$215,826	+ 7.6%	
99.0%	99.5%	+ 0.6%	98.8%	99.1 %	+ 0.4%	
80	77	- 4.5%	87	88	+ 0.2%	
1,078	949	- 12.0%				
4.1	3.4	- 17.2%				
	Chan New L 2015 408 384 \$179,400 \$209,408 99.0% 80 1,078	Change in New Listings July 2015 2016 408 384 384 313 \$179,400 \$195,127 \$209,408 \$220,622 99.0% 99.5% 80 77 1,078 949	Change in New Listings Char Closed July 2015 2016 + / - 408 384 - 5.9% 384 313 - 18.5% \$179,400 \$195,127 + 8.8% \$209,408 \$220,622 + 5.4% 99.0% 99.5% + 0.6% 80 77 - 4.5% 1,078 949 - 12.0%	Change in New Listings Change in Closed Sales July Ye 2015 2016 + / - 2015 408 384 - 5.9% 2,675 384 313 - 18.5% 1,899 \$179,400 \$195,127 + 8.8% \$175,000 \$209,408 \$220,622 + 5.4% \$200,615 99.0% 99.5% + 0.6% 98.8% 80 77 - 4.5% 87 1,078 949 - 12.0%	Change in New Listings Change in Closed Sales Change Median Sales July Year to Date 2015 2016 + / - 2015 2016 408 384 - 5.9% 2,675 2,778 384 313 - 18.5% 1,899 1,840 \$179,400 \$195,127 + 8.8% \$175,000 \$185,000 \$209,408 \$220,622 + 5.4% \$200,615 \$215,826 99.0% 99.5% + 0.6% 98.8% 99.1% 80 77 - 4.5% 87 88 1,078 949 - 12.0%	

ist prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 3, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.