## Local Market Update – August 2016

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2015 2016

	+ 100.0%	- 30.0%	- 19.1%
Conton	Change in	Change in	Change in
Canton	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD	August		Year to Date				
	2015	2016	+/-	2015	2016	+/-	
New Listings	4	8	+ 100.0%	61	55	- 9.8%	
Closed Sales	10	7	- 30.0%	40	27	- 32.5%	
Median Sales Price*	\$166,750	\$134,900	- 19.1%	\$145,750	\$134,900	- 7.4%	
Average Sales Price*	\$178,360	\$174,843	- 2.0%	\$179,413	\$156,276	- 12.9%	
Percent of Original List Price Received*	99.2%	100.1%	+ 0.9%	98.9%	97.8%	- 1.1%	
Average Days on Market Until Sale	62	69	+ 12.7%	111	94	- 15.3%	
Inventory of Homes for Sale	30	21	- 30.0%				
Months Supply of Inventory	7.7	4.8	- 37.9%				
* Deep not appoint for list prices from any providua listing contracts or coller appointion	Activity for one month can sometimes look extreme due to small sample size						

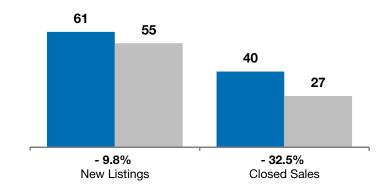
Year to Date

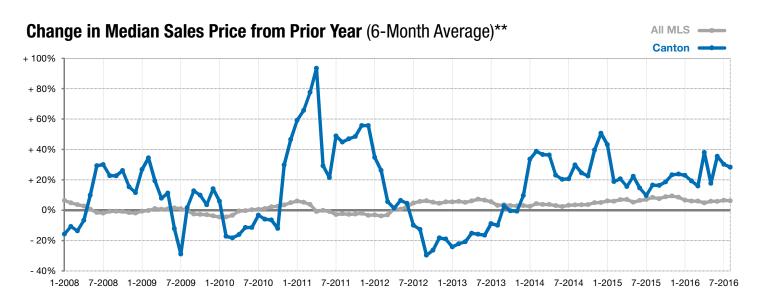
Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

2015 2016









\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.