

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 13.3%

Change in
New Listings

- 16.7%

Change in
Closed Sales

+ 11.9%

Change in
Median Sales Price

Lincoln County, SD

November

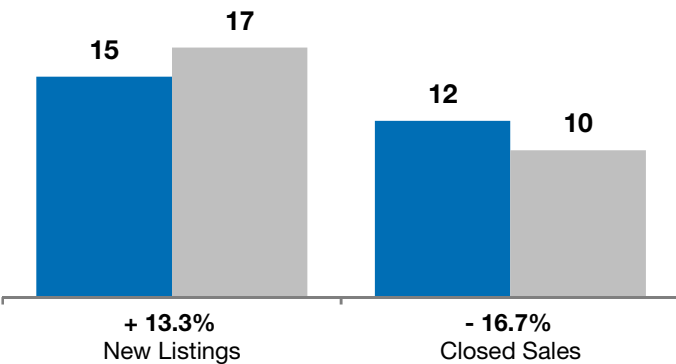
Year to Date

| | 2015 | 2016 | + / - | 2015 | 2016 | + / - |
|--|-----------|-----------|---------|-----------|-----------|--------|
| New Listings | 15 | 17 | + 13.3% | 231 | 233 | + 0.9% |
| Closed Sales | 12 | 10 | - 16.7% | 176 | 183 | + 4.0% |
| Median Sales Price* | \$185,950 | \$208,000 | + 11.9% | \$189,900 | \$199,900 | + 5.3% |
| Average Sales Price* | \$198,817 | \$206,600 | + 3.9% | \$208,362 | \$220,327 | + 5.7% |
| Percent of Original List Price Received* | 99.6% | 97.7% | - 1.9% | 99.4% | 99.6% | + 0.2% |
| Average Days on Market Until Sale | 75 | 65 | - 13.2% | 83 | 89 | + 7.9% |
| Inventory of Homes for Sale | 55 | 47 | - 14.5% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 2.8 | - 20.5% | -- | -- | -- |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

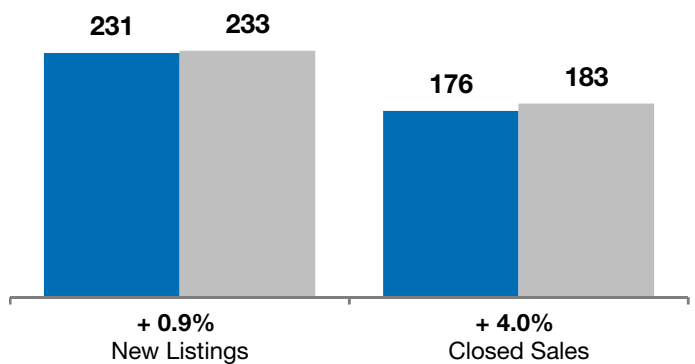
November

■ 2015 ■ 2016

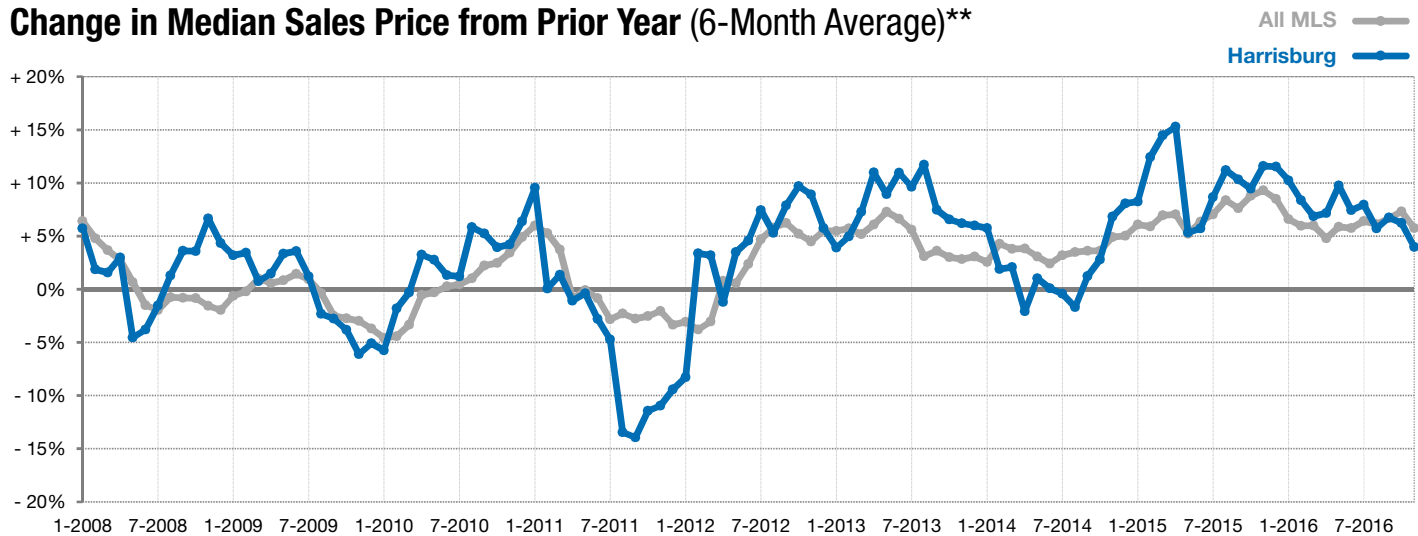


Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 1, 2016. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.