

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

Lincoln County, SD

- 44.4%

Change in
New Listings

+ 90.9%

Change in
Closed Sales

+ 6.7%

Change in
Median Sales Price

December

Year to Date

	2015	2016	+ / -	2015	2016	+ / -
New Listings	9	5	- 44.4%	240	238	- 0.8%
Closed Sales	11	21	+ 90.9%	187	205	+ 9.6%
Median Sales Price*	\$176,800	\$188,700	+ 6.7%	\$189,900	\$199,000	+ 4.8%
Average Sales Price*	\$182,157	\$225,603	+ 23.9%	\$206,820	\$220,683	+ 6.7%
Percent of Original List Price Received*	99.6%	98.5%	- 1.1%	99.4%	99.5%	+ 0.1%
Average Days on Market Until Sale	76	86	+ 13.1%	82	89	+ 7.8%
Inventory of Homes for Sale	48	29	- 39.6%	--	--	--
Months Supply of Inventory	3.1	1.7	- 46.2%	--	--	--

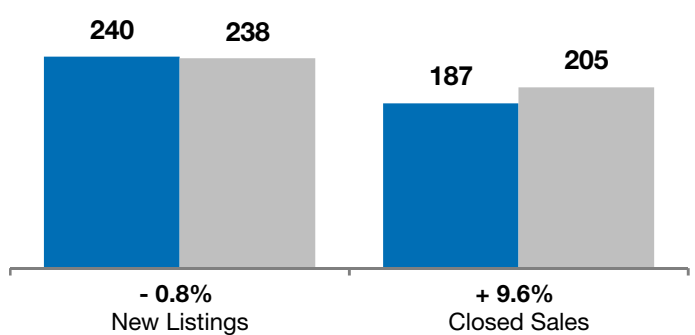
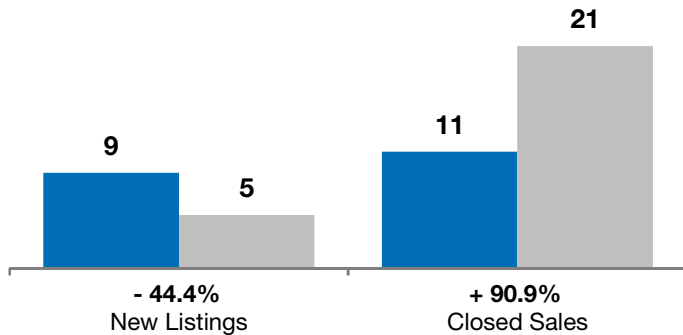
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

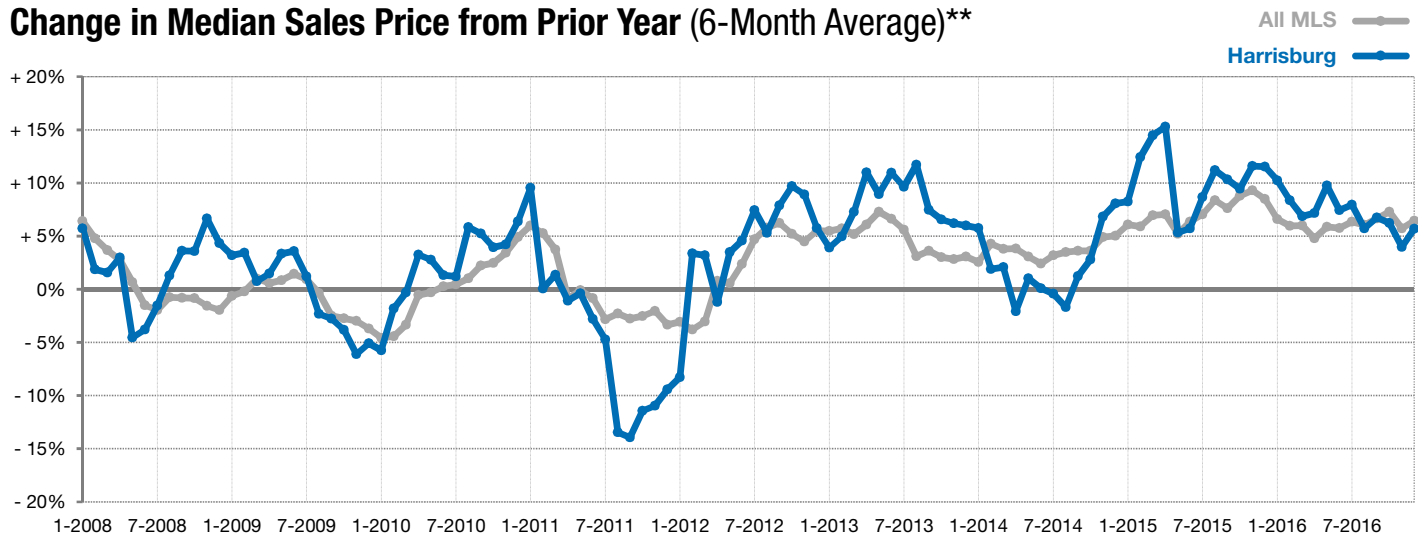
■ 2015 ■ 2016

Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 4, 2017. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.