## **Local Market Update – March 2017**

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## Lennox

+ 20.0%

0.0%

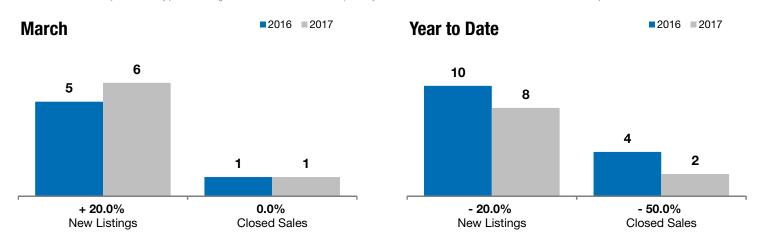
+ 31.7%

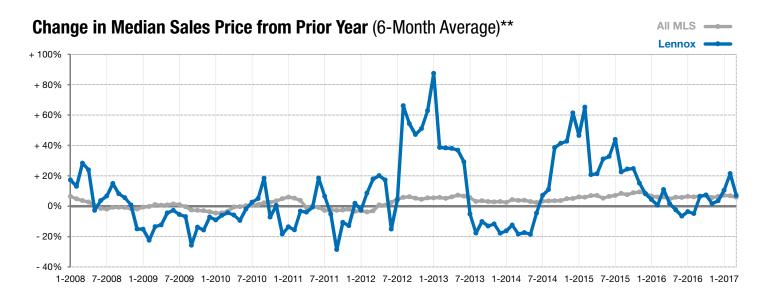
Change in New Listings Change in Closed Sales

Change in **Median Sales Price** 

Lincoln County, SD		March			Year to Date		
	2016	2017	+/-	2016	2017	+/-	
New Listings	5	6	+ 20.0%	10	8	- 20.0%	
Closed Sales	1	1	0.0%	4	2	- 50.0%	
Median Sales Price*	\$135,900	\$178,950	+ 31.7%	\$126,700	\$196,975	+ 55.5%	
Average Sales Price*	\$135,900	\$178,950	+ 31.7%	\$126,780	\$196,975	+ 55.4%	
Percent of Original List Price Received*	100.0%	99.5%	- 0.5%	103.0%	96.5%	- 6.3%	
Average Days on Market Until Sale	46	121	+ 163.0%	149	86	- 42.7%	
Inventory of Homes for Sale	14	11	- 21.4%				
Months Supply of Inventory	4.8	3.1	- 35.4%				

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2017. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.