Local Market Update – July 2017

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE. INC.



City of Sioux Falls

+ 12.1%

- 4.6%

+ 0.3%

Change in **New Listings**

Change in **Closed Sales**

Change in **Median Sales Price**

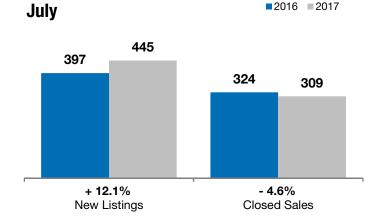
Lincoln and Minnehaha Counties, SD

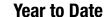
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Year to Date

	2016	2017	+/-	2016	2017	+/-
New Listings	397	445	+ 12.1%	2,802	2,878	+ 2.7%
Closed Sales	324	309	- 4.6%	1,854	1,893	+ 2.1%
Median Sales Price*	\$196,450	\$197,000	+ 0.3%	\$185,000	\$198,000	+ 7.0%
Average Sales Price*	\$220,760	\$233,543	+ 5.8%	\$215,938	\$230,947	+ 7.0%
Percent of Original List Price Received*	99.5%	99.9%	+ 0.4%	99.1%	99.5%	+ 0.4%
Average Days on Market Until Sale	77	71	- 6.8%	88	85	- 3.1%
Inventory of Homes for Sale	1,214	1,028	- 15.3%			
Months Supply of Inventory	4.7	3.5	- 24.3%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

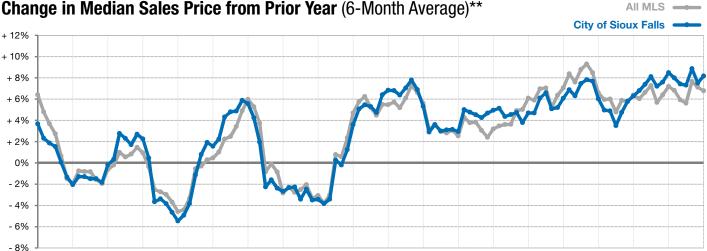








Change in Median Sales Price from Prior Year (6-Month Average)**



^{1-2008 7-2008 1-2009 7-2009 1-2010 7-2010 1-2011 7-2011 1-2012 7-2012 1-2013 7-2013 1-2014 7-2014 1-2015 7-2015 1-2016 7-2016 1-2017 7-2017}