

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 16.7%

Change in
New Listings

- 57.1%

Change in
Closed Sales

+ 1.1%

Change in
Median Sales Price

Minnehaha County, SD

September

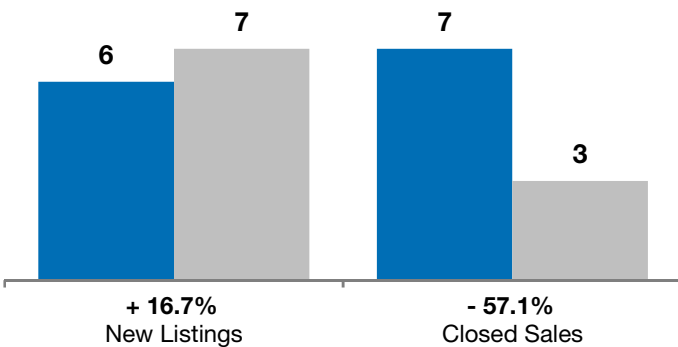
Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	6	7	+ 16.7%	60	55	- 8.3%
Closed Sales	7	3	- 57.1%	40	35	- 12.5%
Median Sales Price*	\$187,900	\$189,900	+ 1.1%	\$204,500	\$190,000	- 7.1%
Average Sales Price*	\$323,910	\$291,633	- 10.0%	\$263,433	\$211,600	- 19.7%
Percent of Original List Price Received*	98.8%	99.4%	+ 0.6%	98.2%	97.9%	- 0.3%
Average Days on Market Until Sale	86	123	+ 42.6%	88	103	+ 17.0%
Inventory of Homes for Sale	21	24	+ 14.3%	--	--	--
Months Supply of Inventory	3.6	5.0	+ 40.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

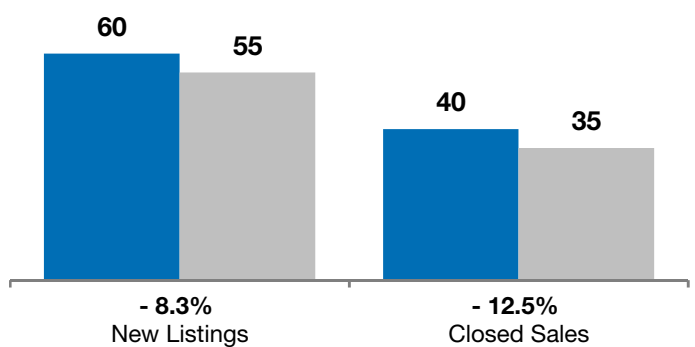
September

■ 2016 ■ 2017

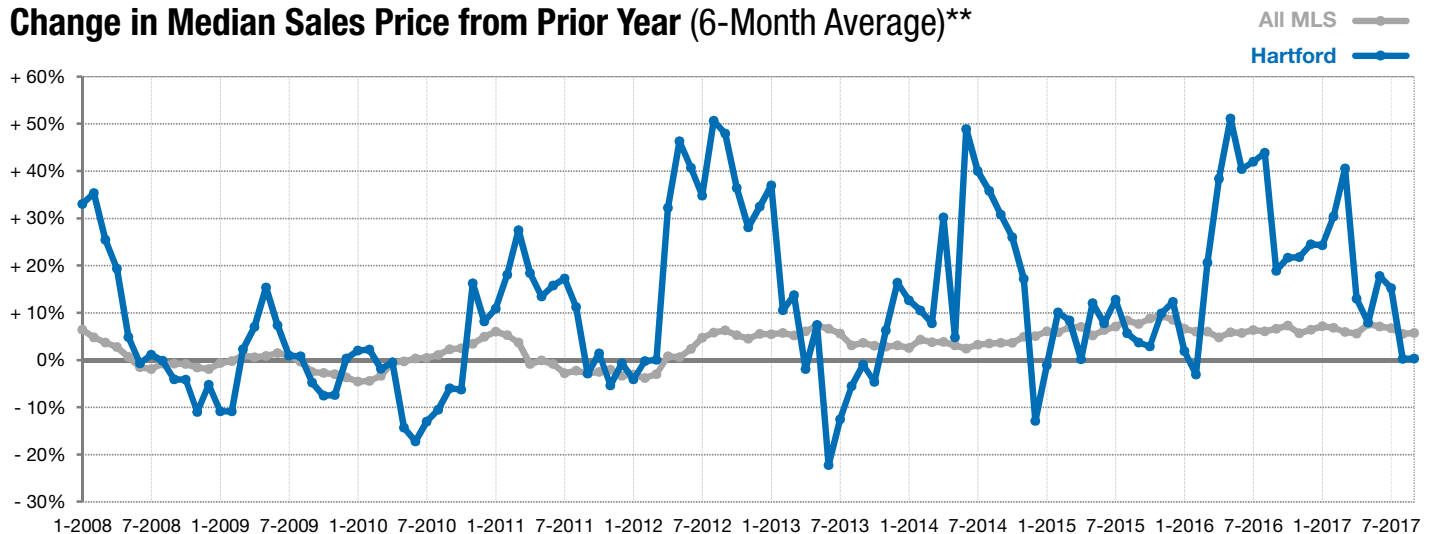


Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2017. All data from RASE Multiple Listing Service. | Powered by ShowingTime 10K.