Local Market Update – November 2017

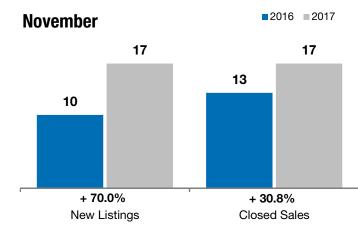
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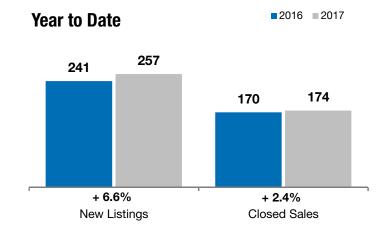


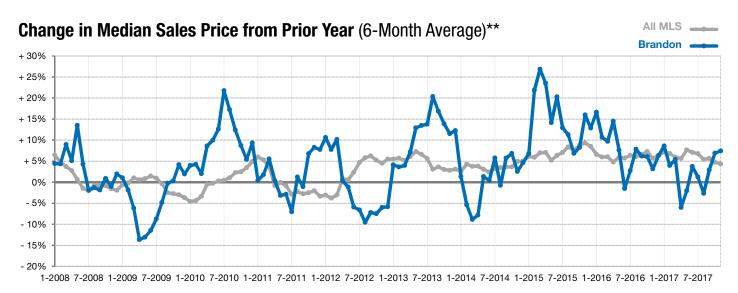
+ 70.0%+ 30.8%+ 11.1%BrandonChange in
New ListingsChange in
Closed SalesChange in
Median Sales Price

Minnehaha County, SD	November			Year to Date		
	2016	2017	+/-	2016	2017	+/-
New Listings	10	17	+ 70.0%	241	257	+ 6.6%
Closed Sales	13	17	+ 30.8%	170	174	+ 2.4%
Median Sales Price*	\$208,000	\$231,000	+ 11.1%	\$201,450	\$212,000	+ 5.2%
Average Sales Price*	\$235,115	\$241,682	+ 2.8%	\$239,019	\$241,774	+ 1.2%
Percent of Original List Price Received*	98.0%	98.2%	+ 0.2%	98.6%	99.2%	+ 0.7%
Average Days on Market Until Sale	76	60	- 20.0%	83	70	- 14.6%
Inventory of Homes for Sale	52	55	+ 5.8%			
Months Supply of Inventory	3.4	3.4	- 2.3%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.