Local Market Update – November 2017

Dell Rapids

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2016 2017

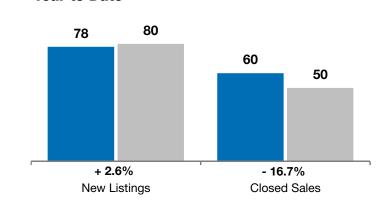
- 12.5% - 85.7% + 28.6% Change in Change in Change in Median Sales Price

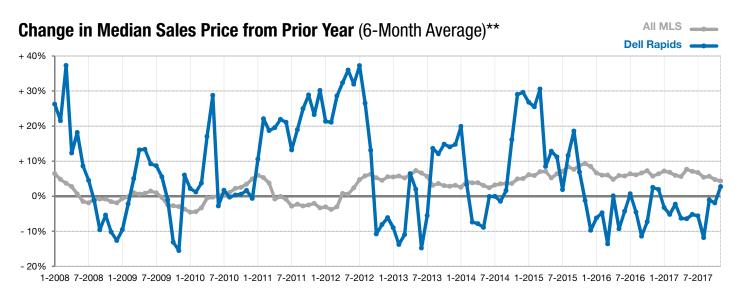
Minnehaha County, SD	November			Year to Date		
	2016	2017	+/-	2016	2017	+/-
New Listings	8	7	- 12.5%	78	80	+ 2.6%
Closed Sales	7	1	- 85.7%	60	50	- 16.7%
Median Sales Price*	\$140,000	\$180,000	+ 28.6%	\$162,000	\$159,950	- 1.3%
Average Sales Price*	\$187,429	\$180,000	- 4.0%	\$185,562	\$171,363	- 7.7%
Percent of Original List Price Received*	96.2%	97.3%	+ 1.2%	98.9%	97.2%	- 1.7%
Average Days on Market Until Sale	84	71	- 15.3%	96	85	- 11.2%
Inventory of Homes for Sale	18	23	+ 27.8%			
Months Supply of Inventory	3.0	5.0	+ 64.7%			

Year to Date

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.