Local Market Update - November 2017

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Garretson

- 75.0% -

- 75.0%

- 0.4%

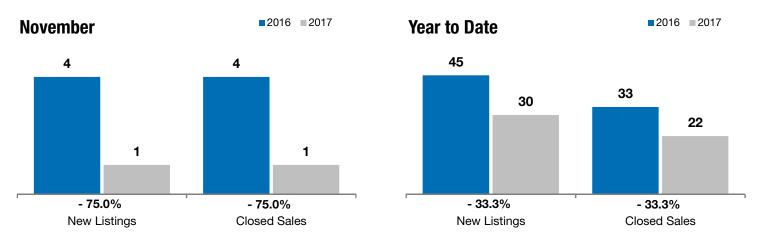
Change in **New Listings**

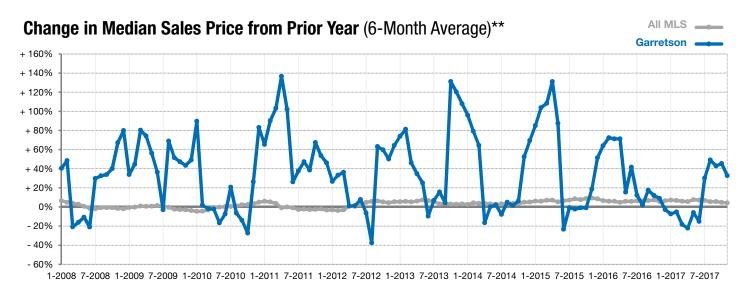
Change in Closed Sales

Change in **Median Sales Price**

Minnehaha County, SD	November			rear to Date		
	2016	2017	+/-	2016	2017	+/-
New Listings	4	1	- 75.0%	45	30	- 33.3%
Closed Sales	4	1	- 75.0%	33	22	- 33.3%
Median Sales Price*	\$140,500	\$140,000	- 0.4%	\$158,000	\$132,450	- 16.2%
Average Sales Price*	\$209,975	\$140,000	- 33.3%	\$213,146	\$172,750	- 19.0%
Percent of Original List Price Received*	98.6%	96.6%	- 2.0%	99.2%	96.5%	- 2.7%
Average Days on Market Until Sale	89	46	- 48.2%	95	85	- 10.7%
Inventory of Homes for Sale	10	5	- 50.0%			
Months Supply of Inventory	3.2	2.0	- 39.3%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.