

# Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

Lincoln County, SD

**- 23.5%**

Change in  
New Listings

**- 18.2%**

Change in  
Closed Sales

**+ 12.4%**

Change in  
Median Sales Price

### November

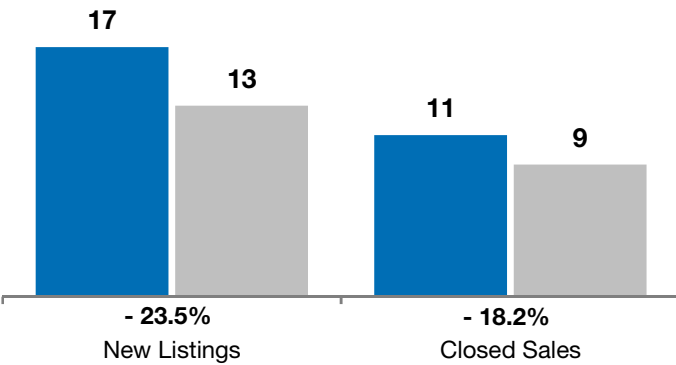
### Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	17	13	- 23.5%	234	244	+ 4.3%
Closed Sales	11	9	- 18.2%	186	176	- 5.4%
Median Sales Price*	\$204,500	<b>\$229,900</b>	+ 12.4%	\$199,750	<b>\$202,400</b>	+ 1.3%
Average Sales Price*	\$204,400	<b>\$325,724</b>	+ 59.4%	\$219,897	<b>\$238,635</b>	+ 8.5%
Percent of Original List Price Received*	98.0%	<b>99.3%</b>	+ 1.3%	99.6%	<b>99.6%</b>	- 0.0%
Average Days on Market Until Sale	63	92	+ 45.1%	89	76	- 15.1%
Inventory of Homes for Sale	55	38	- 30.9%	--	--	--
Months Supply of Inventory	3.4	2.3	- 32.6%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2016 ■ 2017

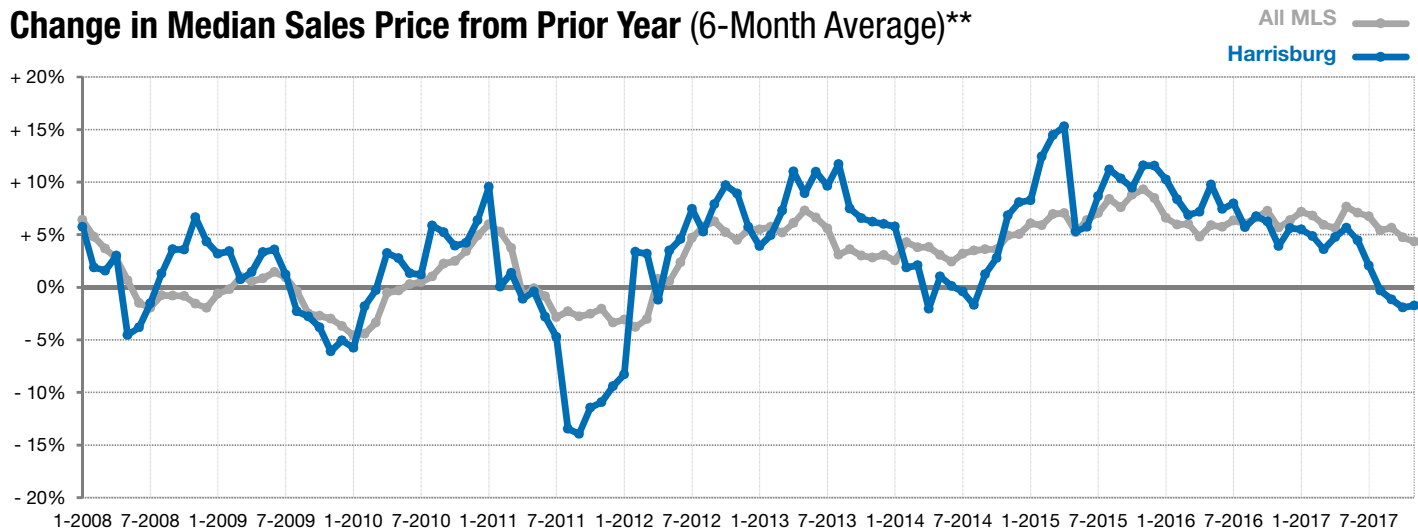


### Year to Date

■ 2016 ■ 2017



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.