

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

Minnehaha County, SD

- 20.0% **+ 100.0%** **- 11.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	10	8	- 20.0%	80	81	+ 1.3%
Closed Sales	2	4	+ 100.0%	53	53	0.0%
Median Sales Price*	\$207,350	\$184,450	- 11.0%	\$215,700	\$197,500	- 8.4%
Average Sales Price*	\$207,350	\$179,850	- 13.3%	\$262,863	\$216,569	- 17.6%
Percent of Original List Price Received*	99.3%	97.2%	- 2.1%	98.9%	98.3%	- 0.6%
Average Days on Market Until Sale	155	60	- 61.5%	87	96	+ 9.9%
Inventory of Homes for Sale	23	20	- 13.0%	--	--	--
Months Supply of Inventory	4.5	3.5	- 21.5%	--	--	--

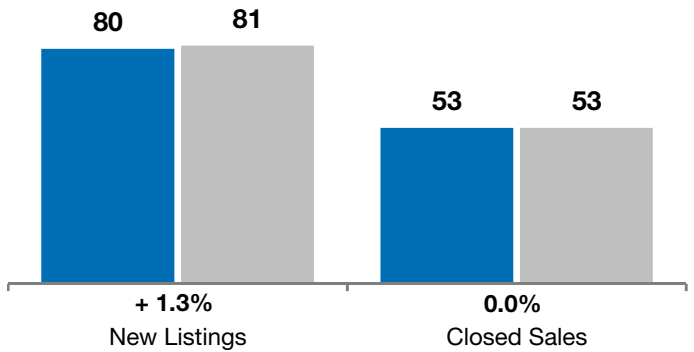
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

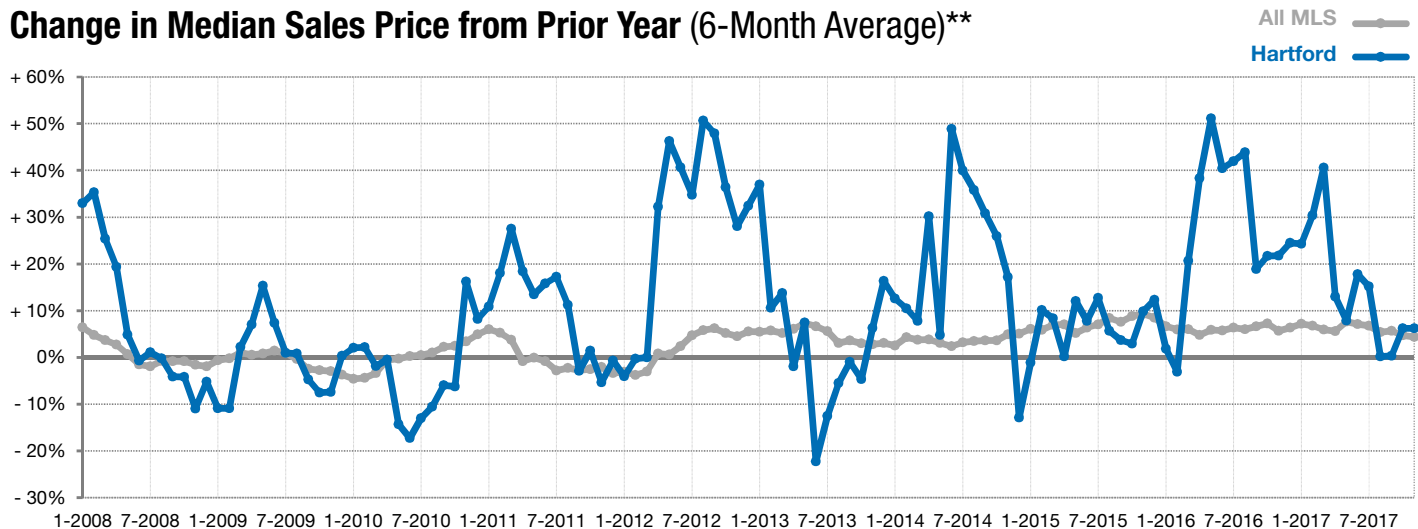
■ 2016 ■ 2017

Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.