## Local Market Update – December 2017

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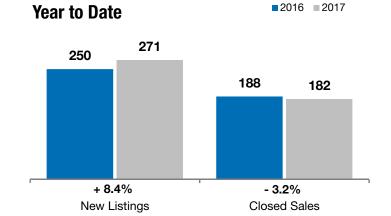


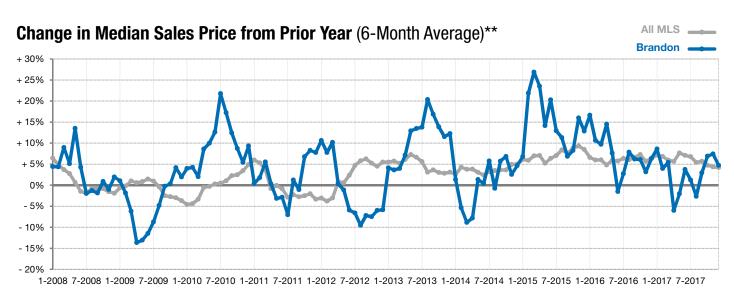
	+ 55.6%	- 61.1%	- 5.8%
Brandon	Change in	Change in <b>Closed Sales</b>	Change in <b>Median Sales Price</b>
DIGIIGUI	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	December			Year to Date		
	2016	2017	+/-	2016	2017	+/-
New Listings	9	14	+ 55.6%	250	271	+ 8.4%
Closed Sales	18	7	- 61.1%	188	182	- 3.2%
Median Sales Price*	\$217,500	\$204,900	- 5.8%	\$203,450	\$212,000	+ 4.2%
Average Sales Price*	\$238,024	\$230,129	- 3.3%	\$238,924	\$242,910	+ 1.7%
Percent of Original List Price Received*	99.7%	99.5%	- 0.3%	98.7%	99.2%	+ 0.5%
Average Days on Market Until Sale	81	73	- 9.1%	82	71	- 14.3%
Inventory of Homes for Sale	40	52	+ 30.0%			
Months Supply of Inventory	2.6	3.3	+ 30.7%			

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.