## Local Market Update – January 2018

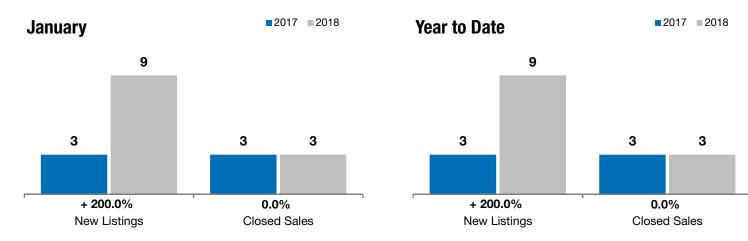
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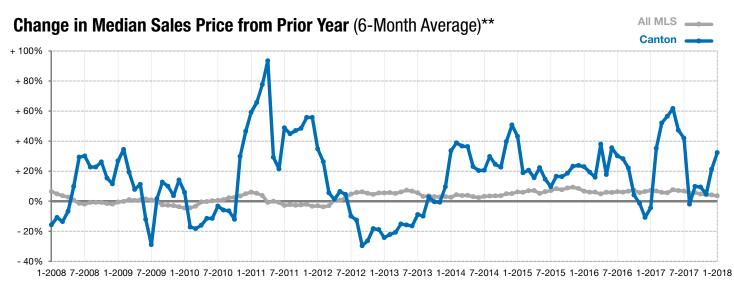


	+ 200.0%	0.0%	- 30.1%
Canton	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD	,	January		Year to Date		
	2017	2018	+/-	2017	2018	+/-
New Listings	3	9	+ 200.0%	3	9	+ 200.0%
Closed Sales	3	3	0.0%	3	3	0.0%
Median Sales Price*	\$183,000	\$128,000	- 30.1%	\$183,000	\$128,000	- 30.1%
Average Sales Price*	\$178,000	\$177,733	- 0.1%	\$178,000	\$177,733	- 0.1%
Percent of Original List Price Received*	97.1%	<b>96.4</b> %	- 0.7%	97.1%	<b>96.4</b> %	- 0.7%
Average Days on Market Until Sale	76	100	+ 31.1%	76	100	+ 31.1%
Inventory of Homes for Sale	18	18	0.0%			
Months Supply of Inventory	4.2	3.9	- 7.1%			

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.





\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.