

# Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

Lincoln County, SD

**0.0%**

Change in  
New Listings

**- 62.5%**

Change in  
Closed Sales

**- 10.3%**

Change in  
Median Sales Price

	January			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	13	13	0.0%	13	13	0.0%
Closed Sales	8	3	- 62.5%	8	3	- 62.5%
Median Sales Price*	\$194,950	<b>\$174,900</b>	- 10.3%	\$194,950	<b>\$174,900</b>	- 10.3%
Average Sales Price*	\$240,375	<b>\$182,967</b>	- 23.9%	\$240,375	<b>\$182,967</b>	- 23.9%
Percent of Original List Price Received*	98.2%	<b>101.6%</b>	+ 3.4%	98.2%	<b>101.6%</b>	+ 3.4%
Average Days on Market Until Sale	86	<b>74</b>	- 14.0%	86	<b>74</b>	- 14.0%
Inventory of Homes for Sale	35	<b>33</b>	- 5.7%	--	--	--
Months Supply of Inventory	2.1	<b>2.1</b>	+ 2.9%	--	--	--

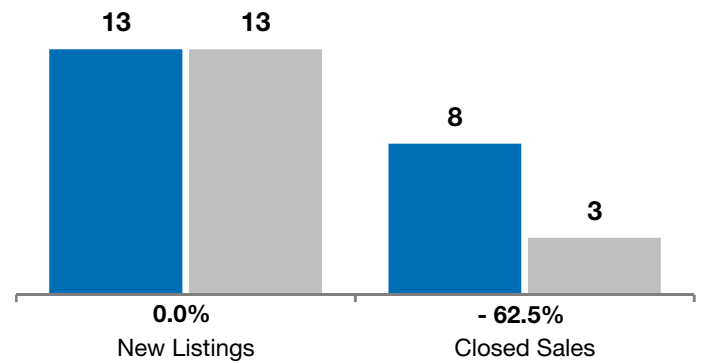
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

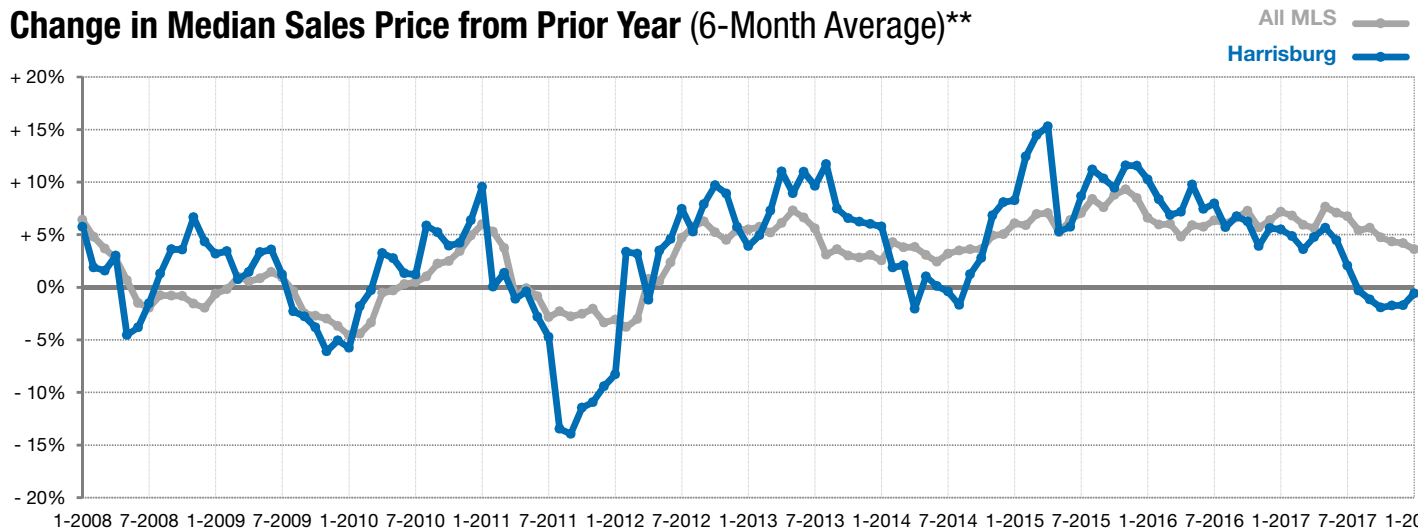
■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.