Local Market Update – January 2018

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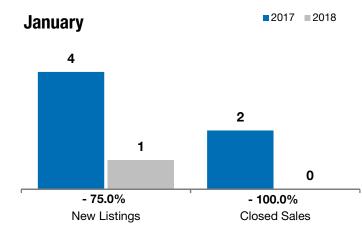


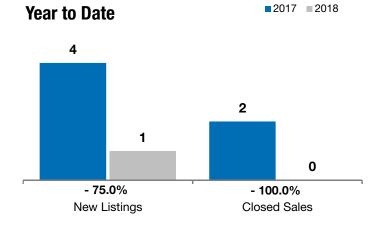
- 75.0% - 100.0% - 100.0%

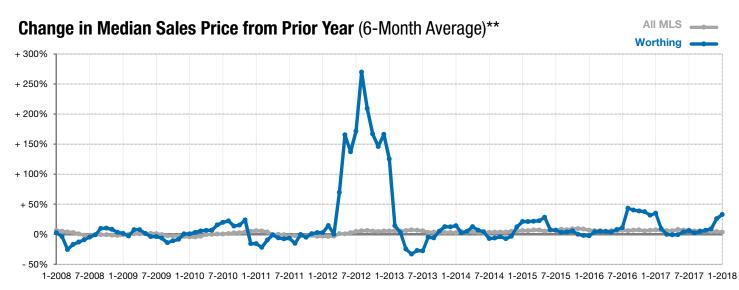
Worthing	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Lincoln County, SD		January			Year to Date		
	2017	2018	+/-	2017	2018	+/-	
New Listings	4	1	- 75.0%	4	1	- 75.0%	
Closed Sales	2	0	- 100.0%	2	0	- 100.0%	
Median Sales Price*	\$140,000	\$0	- 100.0%	\$140,000	\$0	- 100.0%	
Average Sales Price*	\$140,000	\$0	- 100.0%	\$140,000	\$0	- 100.0%	
Percent of Original List Price Received*	97.0%	0.0%	- 100.0%	97.0%	0.0%	- 100.0%	
Average Days on Market Until Sale	166	0	- 100.0%	166	0	- 100.0%	
Inventory of Homes for Sale	6	7	+ 16.7%				
Months Supply of Inventory	2.2	2.8	+ 23.8%				

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.