Local Market Update – March 2018

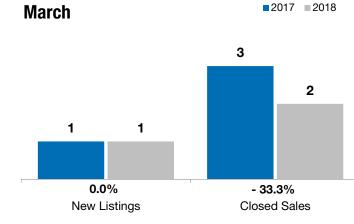
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

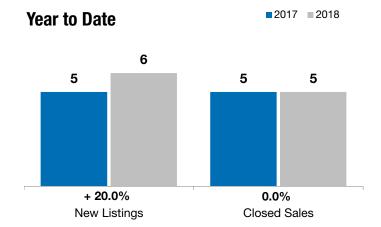


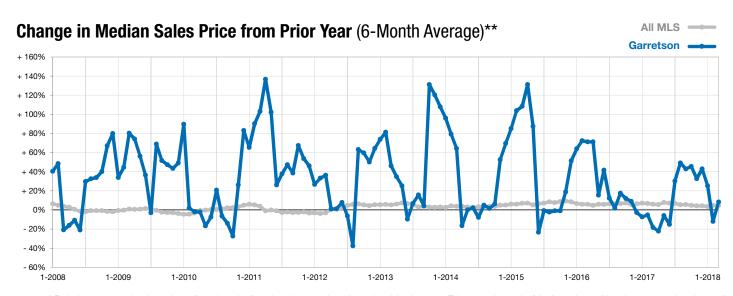
| | 0.0% | - 33.3% | + 327.0% |
|-----------|---------------------|--------------|--------------------|
| Garretson | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| Minnehaha County, SD | March | | | Year to Date | | |
|--|----------|-----------|----------|--------------|-----------|----------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 1 | 1 | 0.0% | 5 | 6 | + 20.0% |
| Closed Sales | 3 | 2 | - 33.3% | 5 | 5 | 0.0% |
| Median Sales Price* | \$67,500 | \$288,250 | + 327.0% | \$67,500 | \$330,000 | + 388.9% |
| Average Sales Price* | \$69,667 | \$288,250 | + 313.8% | \$91,080 | \$299,640 | + 229.0% |
| Percent of Original List Price Received* | 91.2% | 99.2% | + 8.7% | 90.9% | 99.7% | + 9.7% |
| Average Days on Market Until Sale | 110 | 60 | - 45.5% | 119 | 72 | - 39.2% |
| Inventory of Homes for Sale | 7 | 6 | - 14.3% | | | |
| Months Supply of Inventory | 1.9 | 3.0 | + 59.7% | | | |

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.