

# Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 15.8%**

Change in  
New Listings

**- 28.6%**

Change in  
Closed Sales

**+ 21.4%**

Change in  
Median Sales Price

Lincoln County, SD

### April

### Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	19	22	+ 15.8%	88	69	- 21.6%
Closed Sales	14	10	- 28.6%	41	26	- 36.6%
Median Sales Price*	\$194,400	<b>\$236,000</b>	+ 21.4%	\$206,000	<b>\$207,150</b>	+ 0.6%
Average Sales Price*	\$194,821	<b>\$228,611</b>	+ 17.3%	\$222,627	<b>\$204,173</b>	- 8.3%
Percent of Original List Price Received*	99.2%	<b>100.0%</b>	+ 0.7%	99.1%	<b>99.6%</b>	+ 0.6%
Average Days on Market Until Sale	91	120	+ 31.9%	80	91	+ 13.5%
Inventory of Homes for Sale	69	44	- 36.2%	--	--	--
Months Supply of Inventory	4.2	2.9	- 31.7%	--	--	--

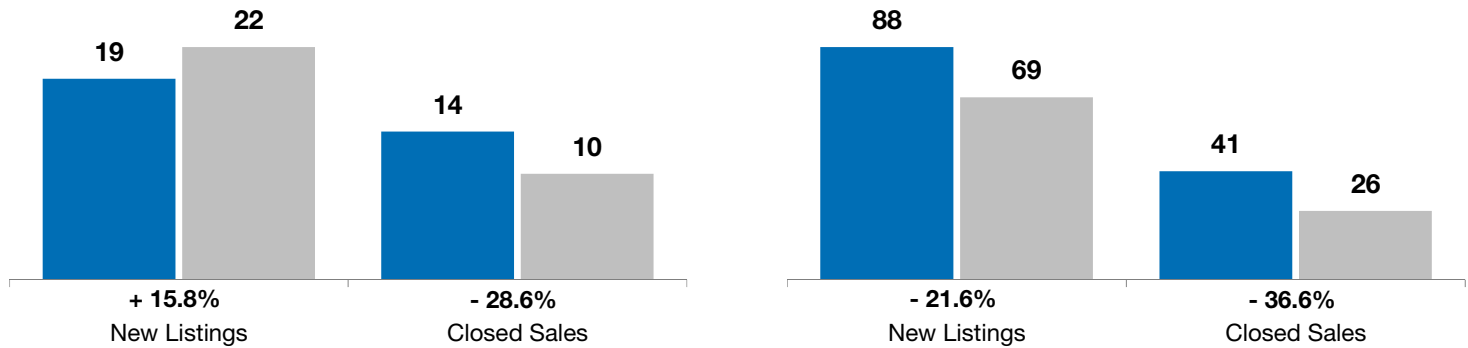
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### April

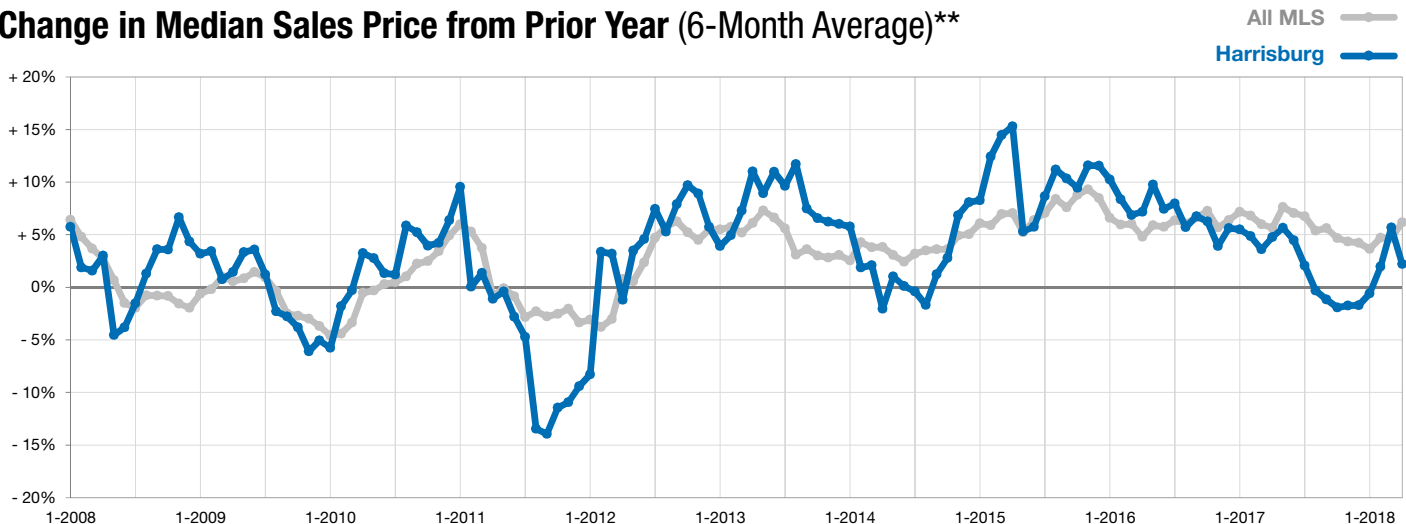
■ 2017 ■ 2018

### Year to Date

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.