## **Local Market Update - April 2018**

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## Luverne

+ 30.0%

0.0%

+ 147.1%

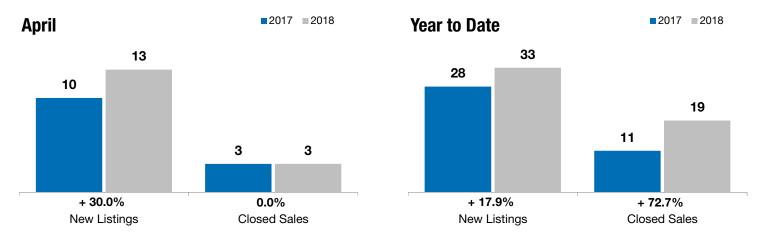
Change in **New Listings** 

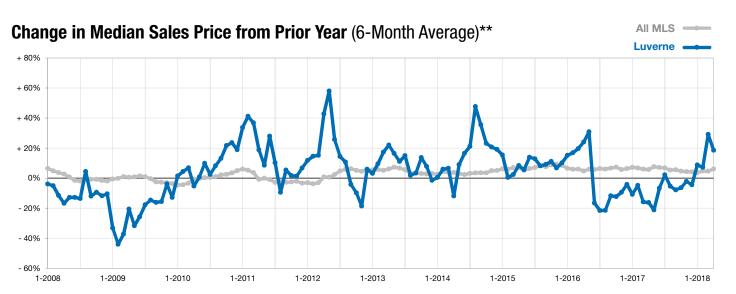
Change in Closed Sales

Change in Median Sales Price

Rock County, MN	Aprii			Year to Date		
	2017	2018	+/-	2017	2018	+/-
New Listings	10	13	+ 30.0%	28	33	+ 17.9%
Closed Sales	3	3	0.0%	11	19	+ 72.7%
Median Sales Price*	\$42,500	\$105,000	+ 147.1%	\$70,000	\$86,300	+ 23.3%
Average Sales Price*	\$45,667	\$108,100	+ 136.7%	\$110,682	\$111,595	+ 0.8%
Percent of Original List Price Received*	91.9%	93.6%	+ 1.9%	93.0%	94.2%	+ 1.3%
Average Days on Market Until Sale	94	70	- 25.9%	148	79	- 46.5%
Inventory of Homes for Sale	32	30	- 6.3%			
Months Supply of Inventory	5.4	4.3	- 19.8%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.