## Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



2017 2018

	+ 28.6%	+ 83.3%	+ 29.4%
Canton	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

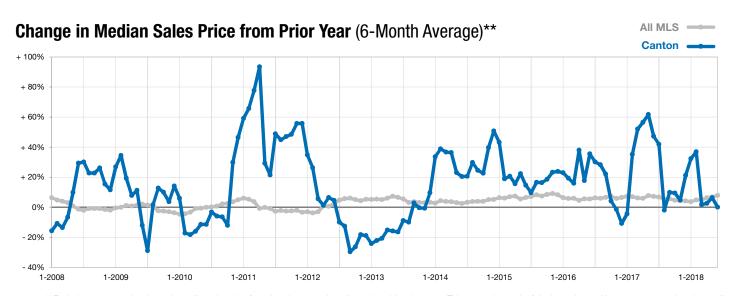
Lincoln County, SD	June			Year to Date		
	2017	2018	+ / -	2017	2018	+/-
New Listings	7	9	+ 28.6%	43	48	+ 11.6%
Closed Sales	6	11	+ 83.3%	32	36	+ 12.5%
Median Sales Price*	\$143,000	\$185,000	+ 29.4%	\$150,000	\$164,500	+ 9.7%
Average Sales Price*	\$149,567	\$243,799	+ 63.0%	\$173,219	\$178,853	+ 3.3%
Percent of Original List Price Received*	98.7%	<b>98.7</b> %	- 0.0%	99.0%	<b>98.4</b> %	- 0.6%
Average Days on Market Until Sale	84	70	- 16.3%	118	76	- 36.0%
Inventory of Homes for Sale	17	15	- 11.8%			
Months Supply of Inventory	3.1	3.1	- 1.3%			

Year to Date

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.