Local Market Update - June 2018

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Dell Rapids

0.0% - 20.0%

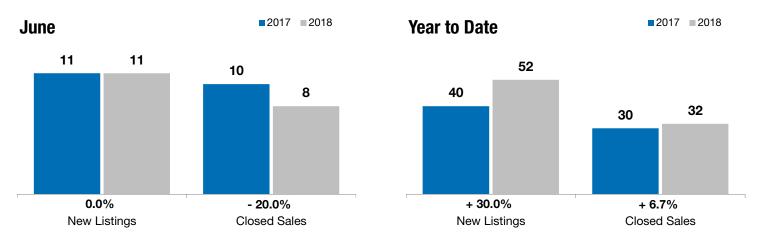
- 21.5%

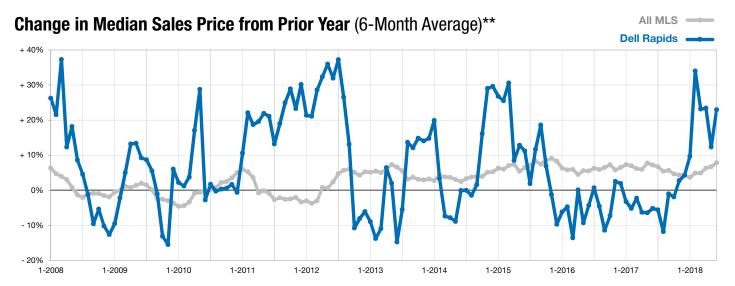
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Minnehaha County, SD		June			Year to Date		
	2017	2018	+/-	2017	2018	+/-	
New Listings	11	11	0.0%	40	52	+ 30.0%	
Closed Sales	10	8	- 20.0%	30	32	+ 6.7%	
Median Sales Price*	\$172,000	\$134,950	- 21.5%	\$157,400	\$178,228	+ 13.2%	
Average Sales Price*	\$185,340	\$172,644	- 6.8%	\$164,050	\$192,374	+ 17.3%	
Percent of Original List Price Received*	97.1%	98.7%	+ 1.6%	96.8%	97.3%	+ 0.4%	
Average Days on Market Until Sale	82	62	- 24.9%	94	86	- 8.5%	
Inventory of Homes for Sale	21	22	+ 4.8%				
Months Supply of Inventory	4.2	4.1	- 1.8%				

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.