

Local Market Update – June 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 56.3%

Change in
New Listings

- 10.5%

Change in
Closed Sales

+ 20.5%

Change in
Median Sales Price

Lincoln County, SD

June

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	32	14	- 56.3%	142	104	- 26.8%
Closed Sales	19	17	- 10.5%	84	61	- 27.4%
Median Sales Price*	\$189,900	\$228,900	+ 20.5%	\$200,500	\$215,000	+ 7.2%
Average Sales Price*	\$233,868	\$241,550	+ 3.3%	\$227,734	\$221,280	- 2.8%
Percent of Original List Price Received*	99.4%	99.7%	+ 0.3%	99.5%	99.6%	+ 0.1%
Average Days on Market Until Sale	102	87	- 15.0%	82	86	+ 4.5%
Inventory of Homes for Sale	65	36	- 44.6%	--	--	--
Months Supply of Inventory	4.0	2.5	- 37.1%	--	--	--

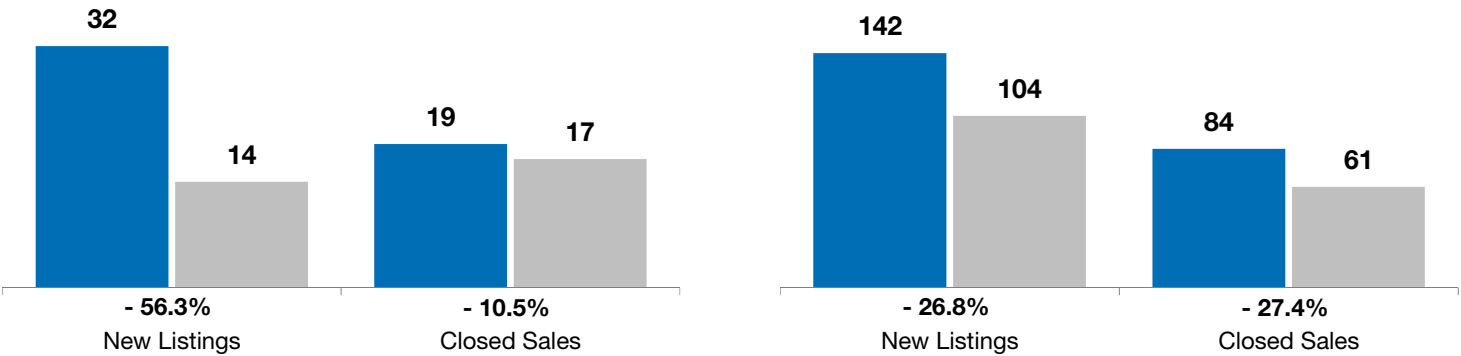
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

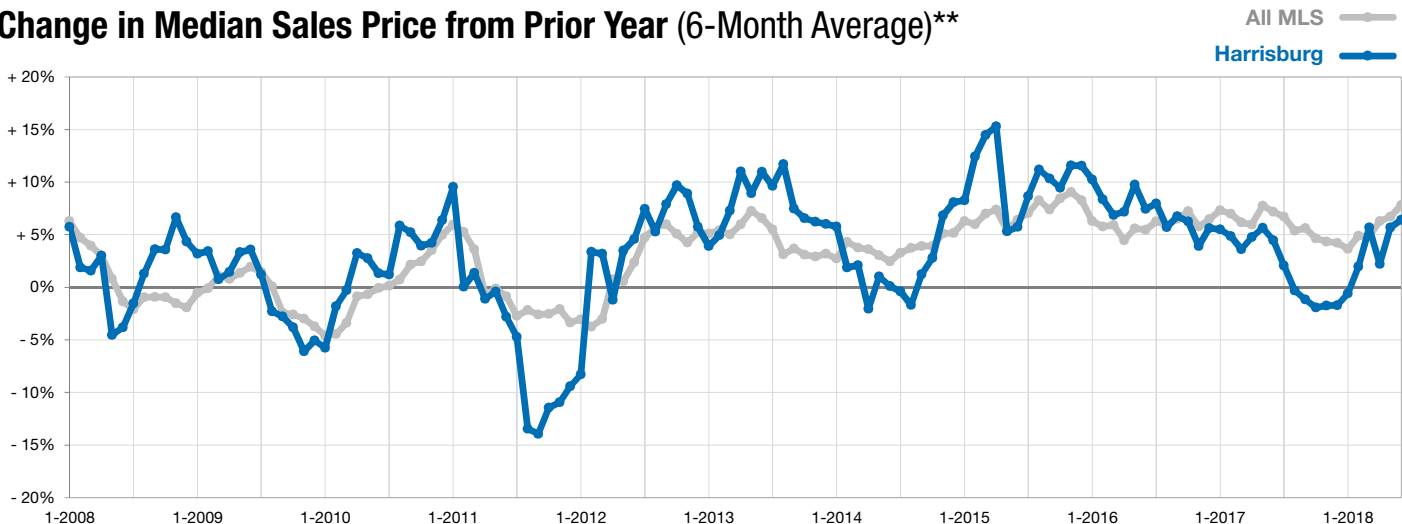
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.