

Sioux Falls Metro Statistics Area

Lincoln and Minnehaha Counties, SD

- 12.2%

Change in
New Listings

- 3.6%

Change in
Closed Sales

+ 2.3%

Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	625	549	- 12.2%	4,268	4,224	- 1.0%
Closed Sales	448	432	- 3.6%	2,867	2,927	+ 2.1%
Median Sales Price*	\$205,250	\$210,000	+ 2.3%	\$197,200	\$210,000	+ 6.5%
Average Sales Price*	\$237,863	\$230,437	- 3.1%	\$228,269	\$239,313	+ 4.8%
Percent of Original List Price Received*	98.9%	99.6%	+ 0.7%	99.3%	99.4%	+ 0.1%
Average Days on Market Until Sale	74	75	+ 0.8%	83	84	+ 1.5%
Inventory of Homes for Sale	1,562	1,182	- 24.3%	--	--	--
Months Supply of Inventory	4.4	3.1	- 28.8%	--	--	--

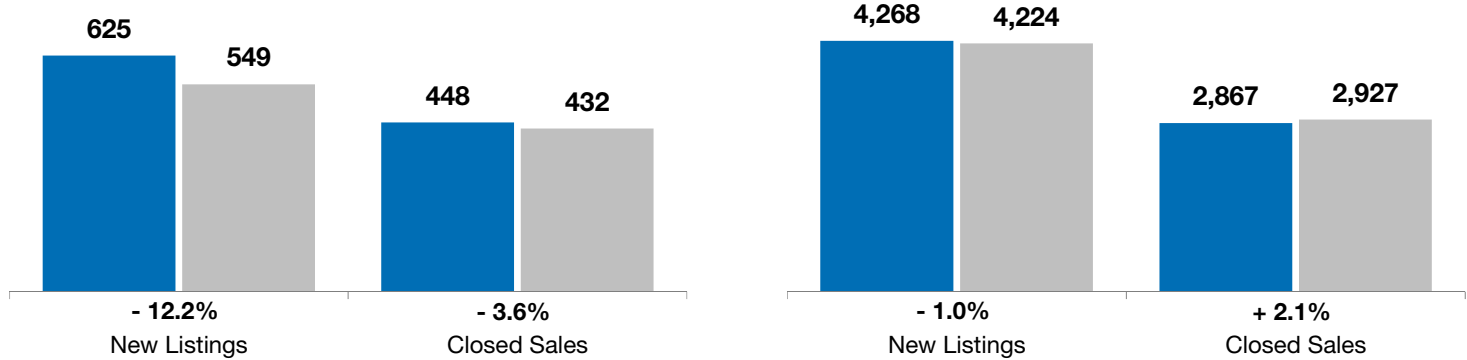
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

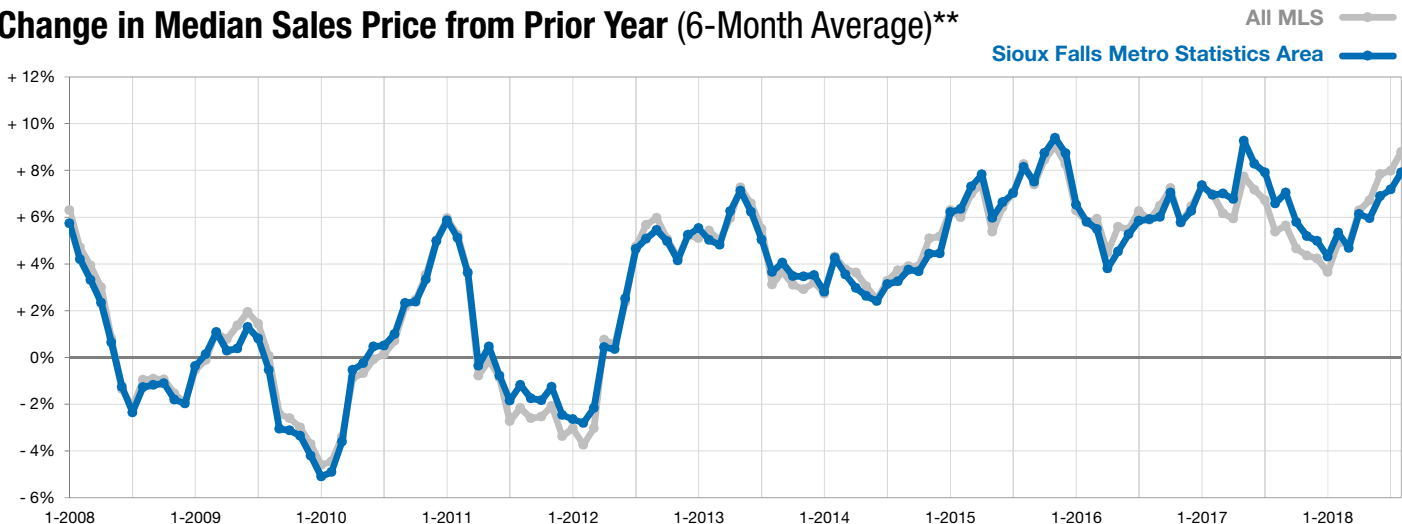
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.