Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



	0.0%	+ 100.0%	+ 92.9%
Valley Springs	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	August			Year to Date		
	2017	2018	+/-	2017	2018	+ / -
New Listings	3	3	0.0%	17	24	+ 41.2%
Closed Sales	2	4	+ 100.0%	17	21	+ 23.5%
Median Sales Price*	\$139,950	\$269,950	+ 92.9%	\$180,000	\$227,000	+ 26.1%
Average Sales Price*	\$139,950	\$277,950	+ 98.6%	\$281,219	\$224,683	- 20.1%
Percent of Original List Price Received*	96.7%	96.9 %	+ 0.3%	100.1%	99.4 %	- 0.7%
Average Days on Market Until Sale	55	63	+ 15.6%	82	74	- 9.9%
Inventory of Homes for Sale	6	4	- 33.3%			
Months Supply of Inventory	2.6	1.4	- 44.8%			
-	2.6	1.4	- 44.8%			

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



3

0.0%

New Listings

3



2

+ 100.0%

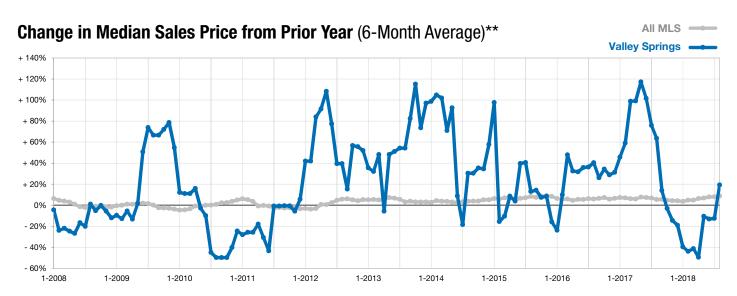
Closed Sales

4









** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.