Local Market Update - September 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Garretson

+ 100.0%

+ 100.0%

+ 20.3%

Change in **New Listings**

Change in Closed Sales

Change in Median Sales Price

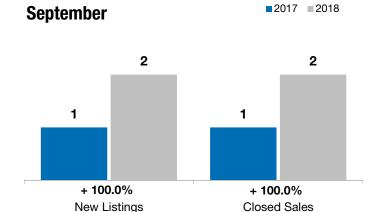
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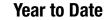
September

Year to Date

	2017	2018	+/-	2017	2018	+/-
New Listings	1	2	+ 100.0%	26	20	- 23.1%
Closed Sales	1	2	+ 100.0%	19	17	- 10.5%
Median Sales Price*	\$108,000	\$129,875	+ 20.3%	\$124,900	\$290,000	+ 132.2%
Average Sales Price*	\$108,000	\$129,875	+ 20.3%	\$175,142	\$278,919	+ 59.3%
Percent of Original List Price Received*	94.0%	100.3%	+ 6.7%	96.1%	98.3%	+ 2.2%
Average Days on Market Until Sale	141	47	- 67.0%	89	100	+ 12.8%
Inventory of Homes for Sale	10	8	- 20.0%			
Months Supply of Inventory	3.3	4.4	+ 30.9%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



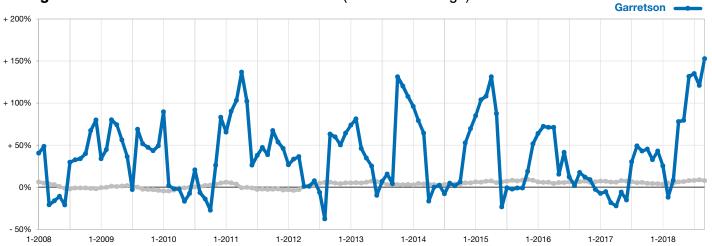






Change in Median Sales Price from Prior Year (6-Month Average)**





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.