

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

Lincoln County, SD

+ 27.3%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 8.4%

Change in
Median Sales Price

September

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	22	28	+ 27.3%	218	193	- 11.5%
Closed Sales	16	12	- 25.0%	154	105	- 31.8%
Median Sales Price*	\$217,150	\$235,400	+ 8.4%	\$202,400	\$223,000	+ 10.2%
Average Sales Price*	\$250,263	\$254,052	+ 1.5%	\$235,071	\$238,661	+ 1.5%
Percent of Original List Price Received*	100.1%	100.9%	+ 0.7%	99.6%	99.5%	- 0.1%
Average Days on Market Until Sale	64	52	- 18.5%	76	77	+ 1.2%
Inventory of Homes for Sale	54	58	+ 7.4%	--	--	--
Months Supply of Inventory	3.1	4.6	+ 50.1%	--	--	--

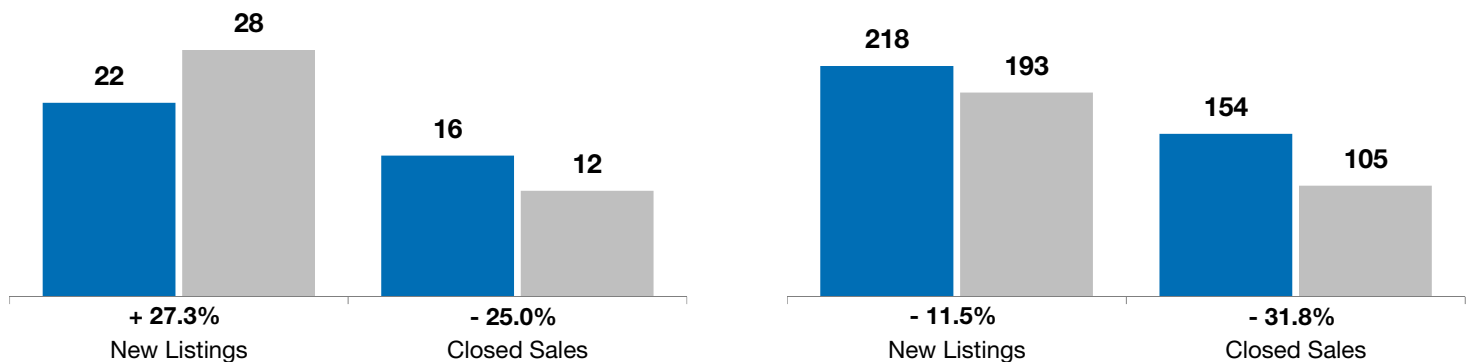
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

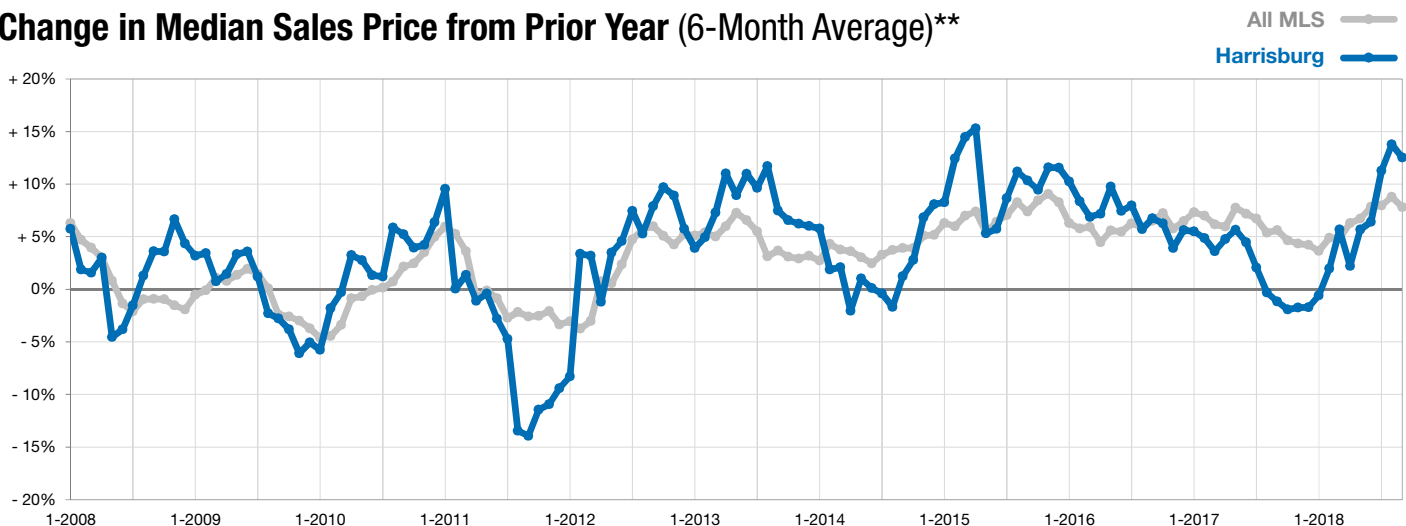
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.