Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



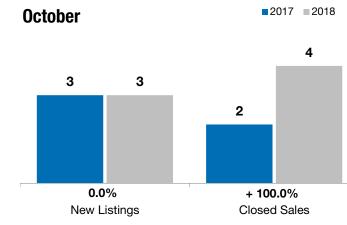
2017 2018

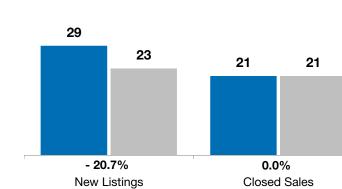
	0.0%	+ 100.0%	+ 19.9%
Garretson	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

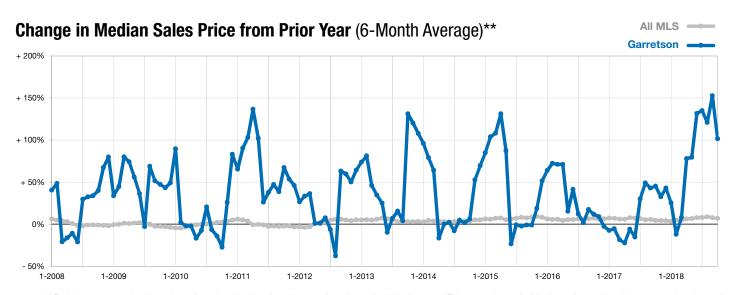
October		Year to Date			
2017	2018	+/-	2017	2018	+ / -
3	3	0.0%	29	23	- 20.7%
2	4	+ 100.0%	21	21	0.0%
\$166,400	\$199,450	+ 19.9%	\$124,900	\$270,000	+ 116.2%
\$166,400	\$223,950	+ 34.6%	\$174,310	\$268,449	+ 54.0%
100.0%	99.5%	- 0.5%	96.5%	98.5%	+ 2.1%
67	141	+ 110.4%	87	108	+ 24.5%
10	4	- 60.0%			
3.7	1.8	- 49.7%			
	2017 3 2 \$166,400 \$166,400 100.0% 67 10	2017 2018 3 3 2 4 \$166,400 \$199,450 \$166,400 \$223,950 100.0% 99.5% 67 141 10 4	2017 2018 + / - 3 3 0.0% 2 4 + 100.0% \$166,400 \$199,450 + 19.9% \$166,400 \$223,950 + 34.6% 100.0% 99.5% - 0.5% 67 141 + 110.4% 10 4 - 60.0%	2017 2018 + / - 2017 3 3 0.0% 29 2 4 + 100.0% 21 \$166,400 \$199,450 + 19.9% \$124,900 \$166,400 \$223,950 + 34.6% \$174,310 100.0% 99.5% - 0.5% 96.5% 67 141 + 110.4% 87 10 4 - 60.0%	2017 2018 + / - 2017 2018 3 3 0.0% 29 23 2 4 + 100.0% 21 21 \$166,400 \$199,450 + 19.9% \$124,900 \$270,000 \$166,400 \$223,950 + 34.6% \$174,310 \$268,449 100.0% 99.5% - 0.5% 96.5% 98.5% 67 141 + 110.4% 87 108 10 4 - 60.0%

Year to Date

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.