

Local Market Update – November 2018

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

Lincoln County, SD

+ 400.0% **+ 100.0%** **- 18.5%**

Change in
New Listings

Change in
Closed Sales

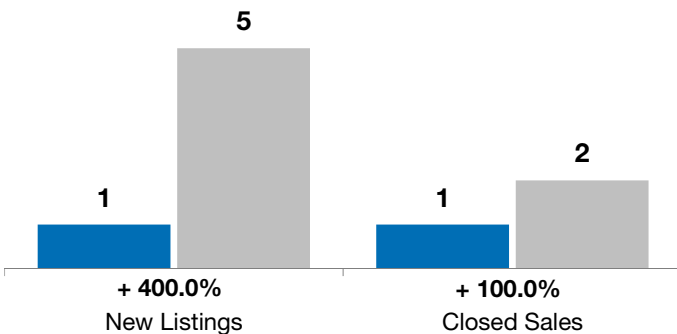
Change in
Median Sales Price

| | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|---------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 1 | 5 | + 400.0% | 33 | 37 | + 12.1% |
| Closed Sales | 1 | 2 | + 100.0% | 28 | 21 | - 25.0% |
| Median Sales Price* | \$205,000 | \$167,000 | - 18.5% | \$164,000 | \$178,000 | + 8.5% |
| Average Sales Price* | \$205,000 | \$167,000 | - 18.5% | \$167,725 | \$216,048 | + 28.8% |
| Percent of Original List Price Received* | 100.0% | 97.0% | - 3.0% | 99.6% | 99.1% | - 0.5% |
| Average Days on Market Until Sale | 167 | 99 | - 41.0% | 83 | 91 | + 8.9% |
| Inventory of Homes for Sale | 7 | 11 | + 57.1% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 4.8 | + 92.5% | -- | -- | -- |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

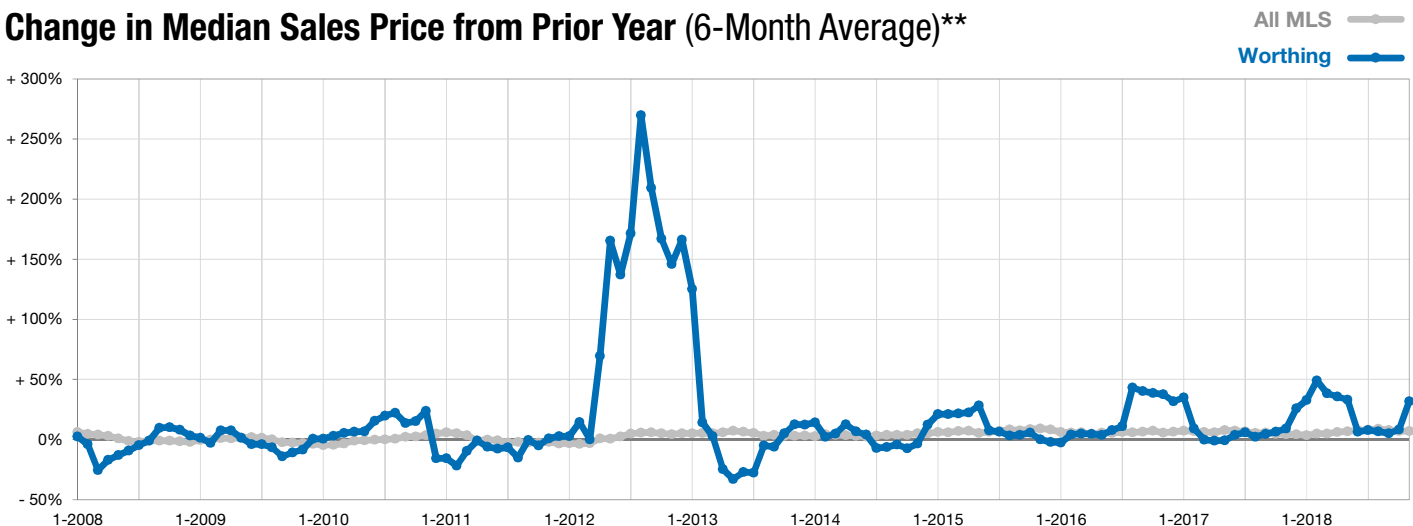


Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.