

Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

Minnehaha County, SD

+ 133.3% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	3	7	+ 133.3%	3	7	+ 133.3%
Closed Sales	4	0	- 100.0%	4	0	- 100.0%
Median Sales Price*	\$227,000	\$0	- 100.0%	\$227,000	\$0	- 100.0%
Average Sales Price*	\$211,000	\$0	- 100.0%	\$211,000	\$0	- 100.0%
Percent of Original List Price Received*	98.8%	0.0%	- 100.0%	98.8%	0.0%	- 100.0%
Average Days on Market Until Sale	81	0	- 100.0%	81	0	- 100.0%
Inventory of Homes for Sale	14	10	- 28.6%	--	--	--
Months Supply of Inventory	2.3	2.2	- 7.6%	--	--	--

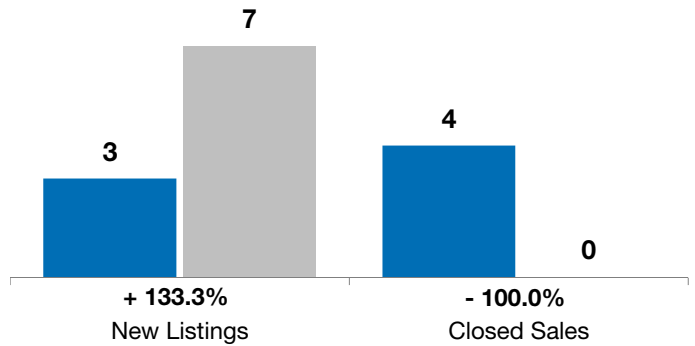
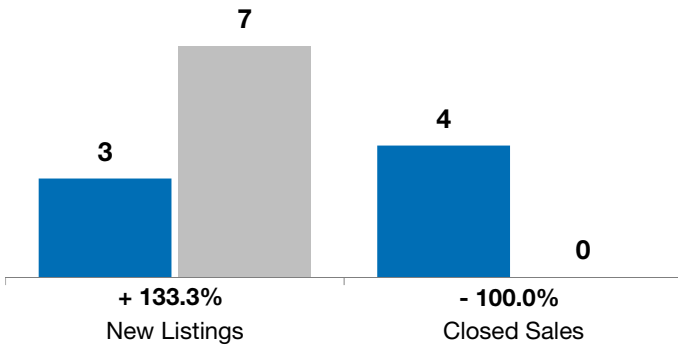
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

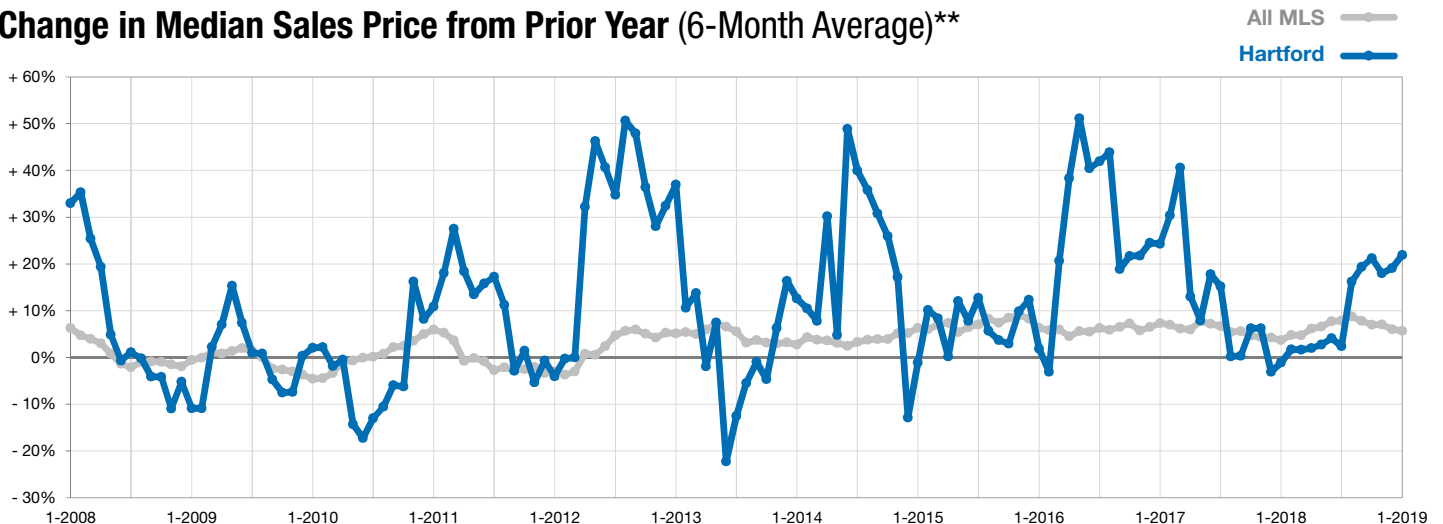
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.