

Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

Lincoln County, SD

+ 30.0%

Change in
New Listings

+ 100.0%

Change in
Closed Sales

+ 11.2%

Change in
Median Sales Price

February

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	10	13	+ 30.0%	24	33	+ 37.5%
Closed Sales	5	10	+ 100.0%	8	18	+ 125.0%
Median Sales Price*	\$209,000	\$232,450	+ 11.2%	\$192,650	\$202,950	+ 5.3%
Average Sales Price*	\$192,840	\$231,820	+ 20.2%	\$189,138	\$212,994	+ 12.6%
Percent of Original List Price Received*	99.6%	99.6%	- 0.0%	100.3%	99.6%	- 0.7%
Average Days on Market Until Sale	72	77	+ 7.2%	73	66	- 9.3%
Inventory of Homes for Sale	36	42	+ 16.7%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 23.3%	--	--	--

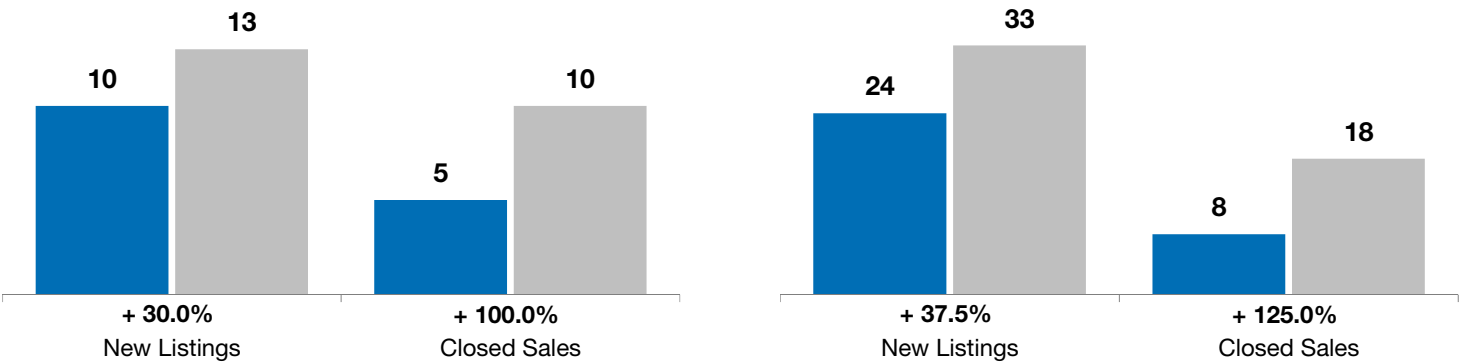
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

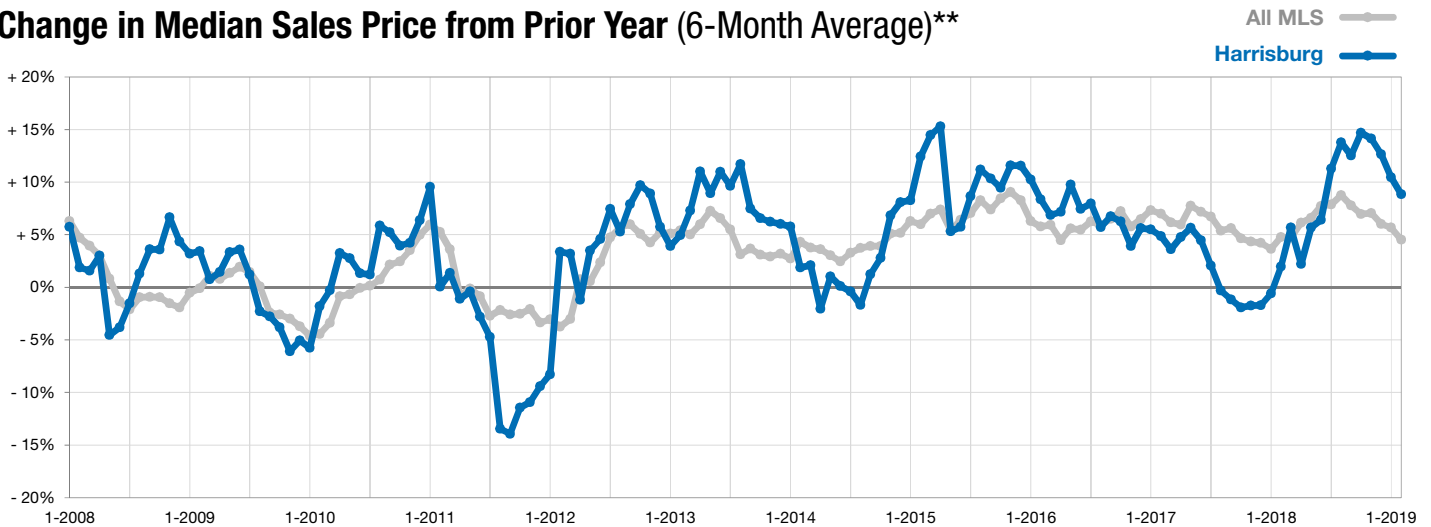
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.