## Local Market Update – February 2019

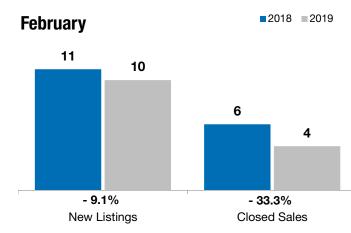
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

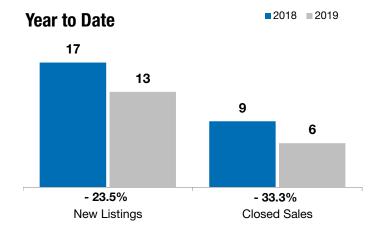


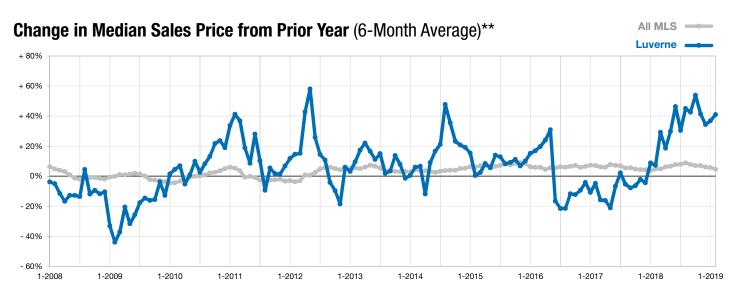
	- 9.1%	- 33.3%	- 10.0%
Luverne	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Rock County, MN	February		Year to Date			
	2018	2019	+ / -	2018	2019	+ / -
New Listings	11	10	- 9.1%	17	13	- 23.5%
Closed Sales	6	4	- 33.3%	9	6	- 33.3%
Median Sales Price*	\$176,750	\$159,000	- 10.0%	\$165,000	\$177,250	+ 7.4%
Average Sales Price*	\$150,883	\$156,125	+ 3.5%	\$131,367	\$195,769	+ 49.0%
Percent of Original List Price Received*	94.0%	94.3%	+ 0.3%	92.8%	94.0%	+ 1.2%
Average Days on Market Until Sale	91	112	+ 23.3%	90	139	+ 53.3%
Inventory of Homes for Sale	32	28	- 12.5%			
Months Supply of Inventory	5.1	4.2	- 18.0%			

\* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.