

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

Minnehaha County, SD

+ 50.0%

- 100.0%

- 100.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	March			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	2	3	+ 50.0%	10	9	- 10.0%
Closed Sales	3	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$165,000	\$0	- 100.0%	\$165,000	\$0	- 100.0%
Average Sales Price*	\$162,833	\$0	- 100.0%	\$162,833	\$0	- 100.0%
Percent of Original List Price Received*	98.6%	0.0%	- 100.0%	98.6%	0.0%	- 100.0%
Average Days on Market Until Sale	51	0	- 100.0%	51	0	- 100.0%
Inventory of Homes for Sale	8	6	- 25.0%	--	--	--
Months Supply of Inventory	3.2	1.8	- 44.4%	--	--	--

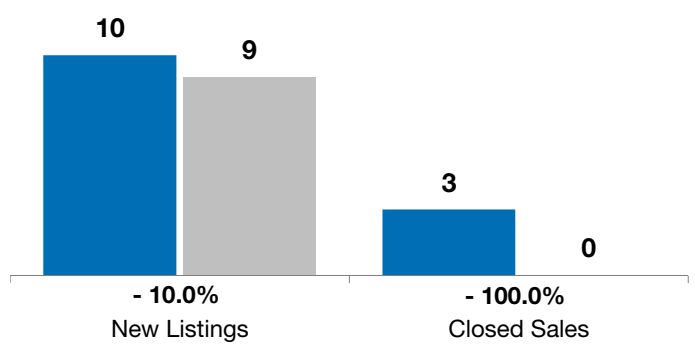
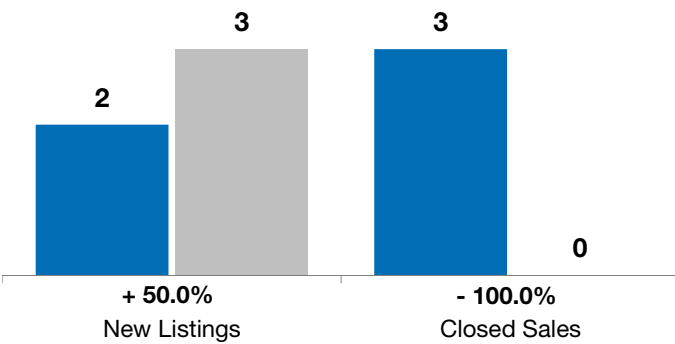
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

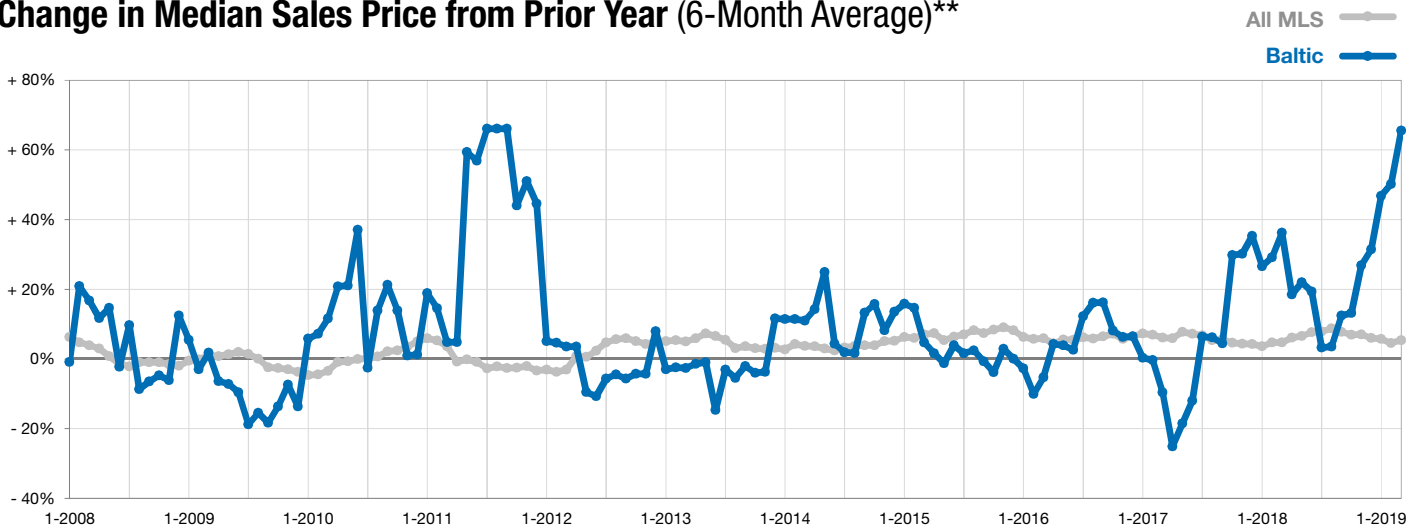
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.