Local Market Update – March 2019

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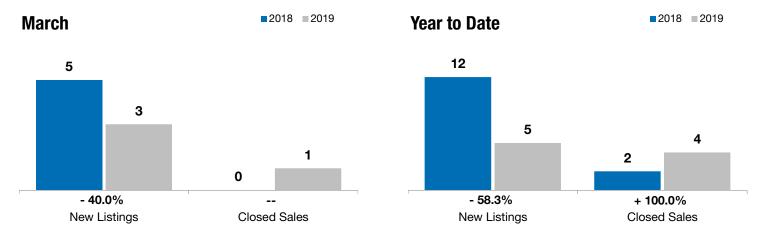
Valley Springs

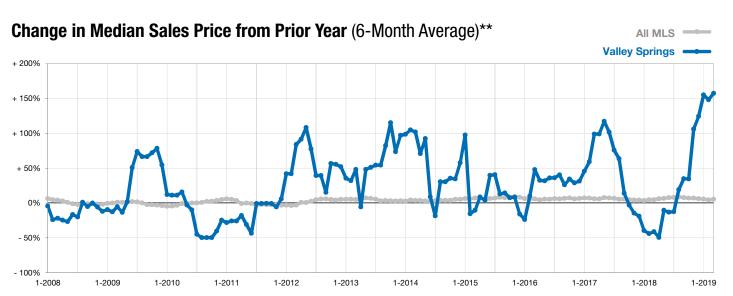
- 40.0%				
Change in	Change in	Change in		

Change in Change in		Change in
New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD	March			rear to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	5	3	- 40.0%	12	5	- 58.3%
Closed Sales	0	1		2	4	+ 100.0%
Median Sales Price*	\$0	\$198,000		\$78,475	\$182,555	+ 132.6%
Average Sales Price*	\$0	\$198,000		\$78,475	\$153,403	+ 95.5%
Percent of Original List Price Received*	0.0%	90.0%		90.8%	96.3%	+ 6.1%
Average Days on Market Until Sale	0	67		74	83	+ 11.5%
Inventory of Homes for Sale	13	5	- 61.5%			
Months Supply of Inventory	6.5	2.0	- 69.8%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.