Local Market Update - June 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



City of Sioux Falls

+ 8.1%

June

- 18.9%

+ 4.6%

Change in **New Listings**

Change in **Closed Sales**

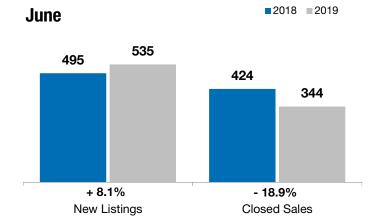
Change in **Median Sales Price**

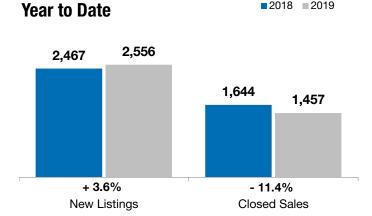
■2018 ■2019

Year to Date

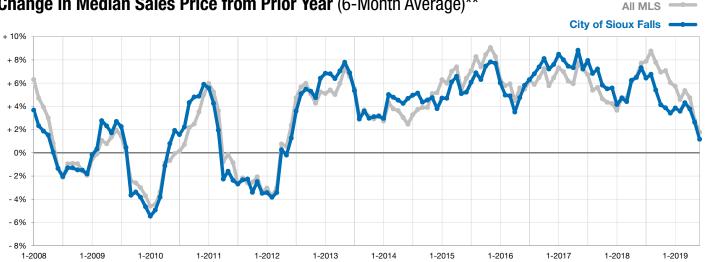
Lincoln and Minnehaha Counties, SD

| Elifconi and Willinghana Counties, 5D | | | | | | | |
|---|-----------------------|--|---------|-----------|-----------|---------|--|
| | 2018 | 2019 | +/- | 2018 | 2019 | +/- | |
| New Listings | 495 | 535 | + 8.1% | 2,467 | 2,556 | + 3.6% | |
| Closed Sales | 424 | 344 | - 18.9% | 1,644 | 1,457 | - 11.4% | |
| Median Sales Price* | \$218,950 | \$229,000 | + 4.6% | \$210,000 | \$214,000 | + 1.9% | |
| Average Sales Price* | \$255,534 | \$269,674 | + 5.5% | \$242,930 | \$244,682 | + 0.7% | |
| Percent of Original List Price Received* | 100.1% | 99.6% | - 0.5% | 99.4% | 99.2% | - 0.3% | |
| Average Days on Market Until Sale | 73 | 77 | + 4.9% | 89 | 84 | - 4.8% | |
| Inventory of Homes for Sale | 1,152 | 1,037 | - 10.0% | | | | |
| Months Supply of Inventory | 4.0 | 3.6 | - 9.5% | | | | |
| * December account for list prices from any provious listing contracts or caller concession | an Antivity for one m | Activity for one month can comptime a lock extreme due to small complexity | | | | | |





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.