

# Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Hartford

Minnehaha County, SD

**+ 16.7%**

Change in  
New Listings

**- 38.5%**

Change in  
Closed Sales

**- 3.7%**

Change in  
Median Sales Price

	June			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	6	7	+ 16.7%	38	48	+ 26.3%
Closed Sales	13	8	- 38.5%	28	24	- 14.3%
Median Sales Price*	\$238,000	\$229,250	- 3.7%	\$236,500	\$216,450	- 8.5%
Average Sales Price*	\$239,265	\$274,038	+ 14.5%	\$247,611	\$237,134	- 4.2%
Percent of Original List Price Received*	97.6%	99.0%	+ 1.4%	97.9%	97.9%	+ 0.1%
Average Days on Market Until Sale	75	60	- 19.5%	93	69	- 25.6%
Inventory of Homes for Sale	16	16	0.0%	--	--	--
Months Supply of Inventory	2.8	3.2	+ 15.0%	--	--	--

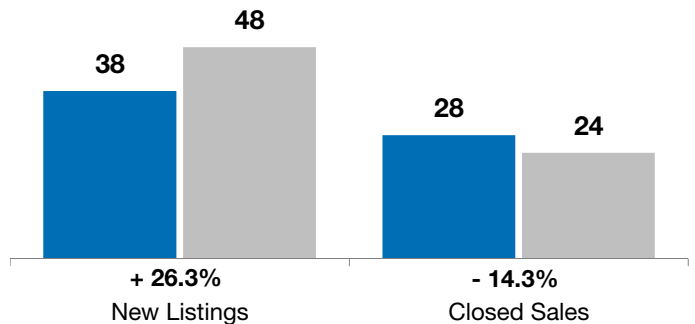
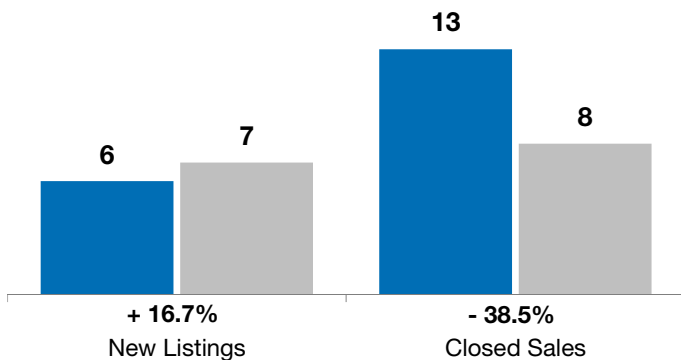
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### June

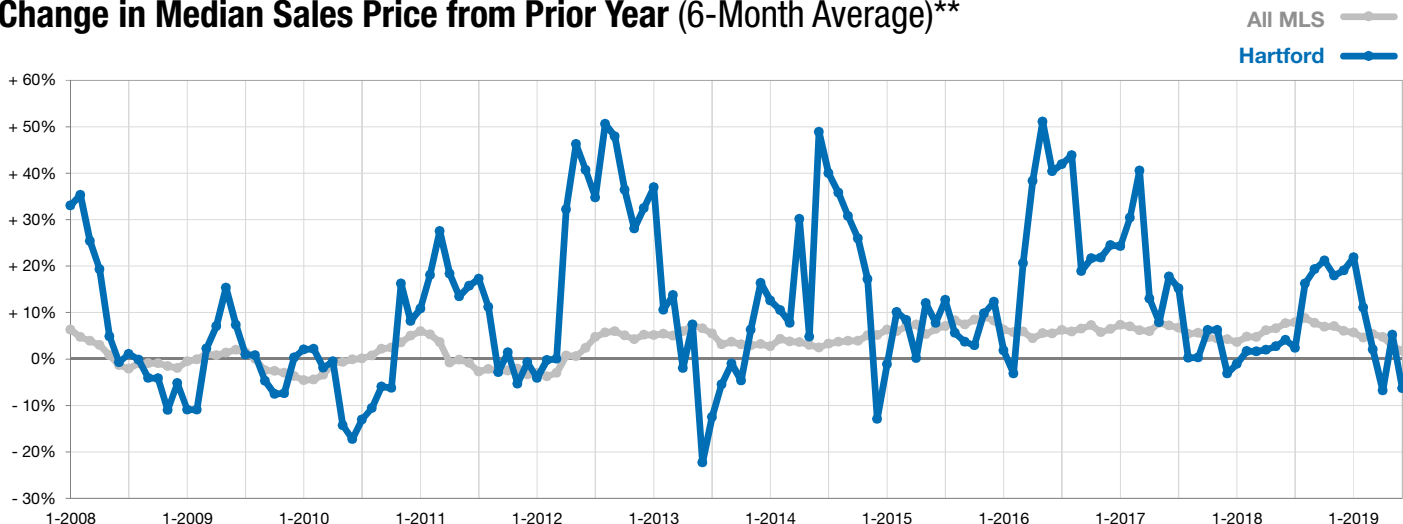
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.