

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

Lincoln County, SD

+ 44.0%

Change in
New Listings

+ 23.1%

Change in
Closed Sales

+ 2.3%

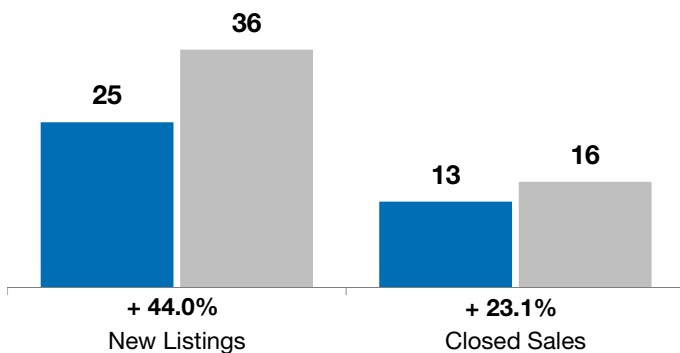
Change in
Median Sales Price

	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	25	36	+ 44.0%	131	171	+ 30.5%
Closed Sales	13	16	+ 23.1%	77	97	+ 26.0%
Median Sales Price*	\$227,000	\$232,200	+ 2.3%	\$221,900	\$230,000	+ 3.7%
Average Sales Price*	\$298,769	\$301,723	+ 1.0%	\$235,064	\$245,537	+ 4.5%
Percent of Original List Price Received*	97.6%	99.7%	+ 2.1%	99.4%	99.7%	+ 0.4%
Average Days on Market Until Sale	54	55	+ 1.8%	80	73	- 9.3%
Inventory of Homes for Sale	49	69	+ 40.8%	--	--	--
Months Supply of Inventory	3.8	4.4	+ 16.1%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

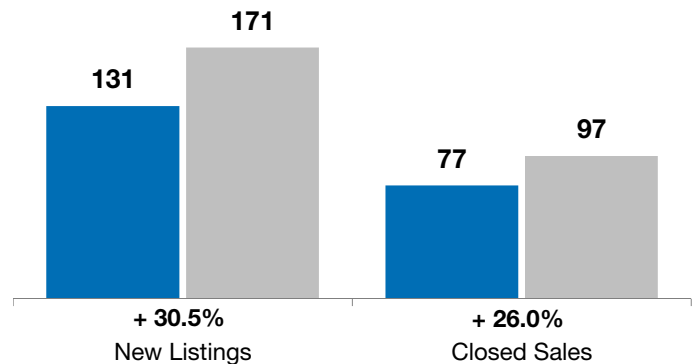
July

■ 2018 ■ 2019

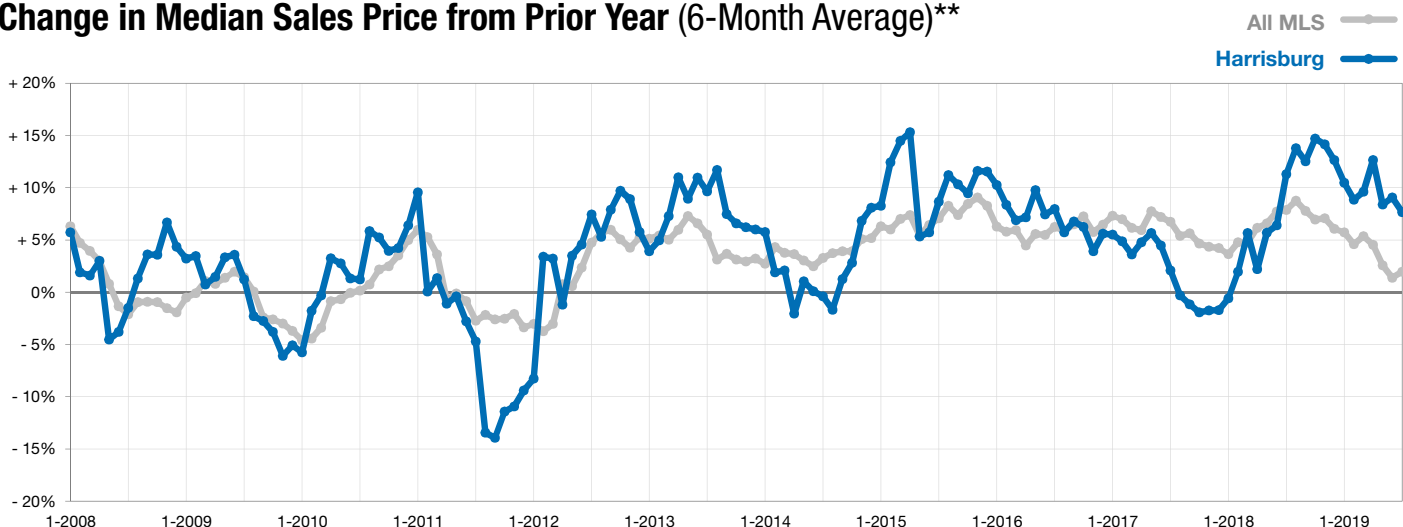


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.