Local Market Update - July 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

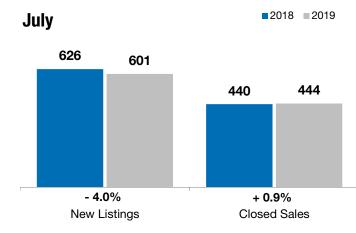


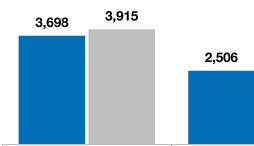
Sioux Falls Metro Statistics Aroa

- 4.0%	+ 0.9%	+ 5.6%			
Change in New Listings	Change in Closed Sales	Change in Median Sales Price			
July	Year to Date				

	July			Year to Date		
2018	2019	+/-	2018	2019	+/-	
626	601	- 4.0%	3,698	3,915	+ 5.9%	
440	444	+ 0.9%	2,506	2,308	- 7.9%	
\$214,950	\$227,000	+ 5.6%	\$210,125	\$217,900	+ 3.7%	
\$247,382	\$269,487	+ 8.9%	\$240,889	\$249,072	+ 3.4%	
99.3%	99.5%	+ 0.2%	99.3%	99.2 %	- 0.1%	
72	70	- 2.5%	85	81	- 4.9%	
1,470	1,339	- 8.9%				
4.1	3.7	- 8.4%				
	626 440 \$214,950 \$247,382 99.3% 72 1,470 4.1	626 601 440 444 \$214,950 \$227,000 \$247,382 \$269,487 99.3% 99.5% 72 70 1,470 1,339 4.1 3.7	626 601 - 4.0% 440 444 + 0.9% \$214,950 \$227,000 + 5.6% \$247,382 \$269,487 + 8.9% 99.3% 99.5% + 0.2% 72 70 - 2.5% 1,470 1,339 - 8.9% 4.1 3.7 - 8.4%	626 601 -4.0% 3,698 440 444 + 0.9% 2,506 \$214,950 \$227,000 + 5.6% \$210,125 \$247,382 \$269,487 + 8.9% \$240,889 99.3% 99.5% + 0.2% 99.3% 72 70 - 2.5% 85 1,470 1,339 - 8.9%	626 601 - 4.0% 3,698 3,915 440 444 + 0.9% 2,506 2,308 \$214,950 \$227,000 + 5.6% \$210,125 \$217,900 \$247,382 \$269,487 + 8.9% \$240,889 \$249,072 99.3% 99.5% + 0.2% 99.3% 99.2% 72 70 - 2.5% 85 81 1,470 1,339 - 8.9% 4.1 3.7 - 8.4%	

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





+ 5.9% New Listings

Year to Date



All MLS

2018 2019

2,308

Change in Median Sales Price from Prior Year (6-Month Average)** **Sioux Falls Metro Statistics Area**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.