Local Market Update – July 2019

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2018 2019

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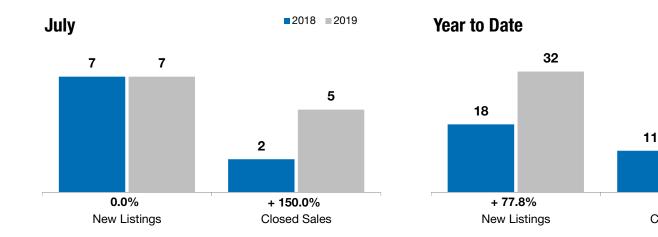
+ 18.2%

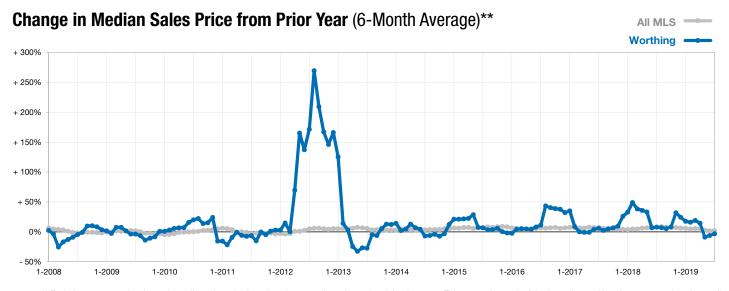
Closed Sales

	0.0%	+ 150.0%	+ 12.6%
Worthing	Change in New Listings	Change in Closed Sales	Change in Median Sales Price

Lincoln County, SD		July			Year to Date		
	2018	2019	+/-	2018	2019	+/-	
New Listings	7	7	0.0%	18	32	+ 77.8%	
Closed Sales	2	5	+ 150.0%	11	13	+ 18.2%	
Median Sales Price*	\$172,800	\$194,500	+ 12.6%	\$170,000	\$176,000	+ 3.5%	
Average Sales Price*	\$172,800	\$229,600	+ 32.9%	\$166,591	\$203,108	+ 21.9%	
Percent of Original List Price Received*	110.9%	100.0%	- 9.9%	101.2%	99.6%	- 1.6%	
Average Days on Market Until Sale	26	59	+ 131.4%	82	69	- 16.7%	
Inventory of Homes for Sale	8	14	+ 75.0%				
Months Supply of Inventory	4.2	6.0	+ 42.5%				

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.