Local Market Update – August 2019

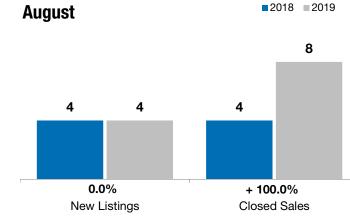
A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

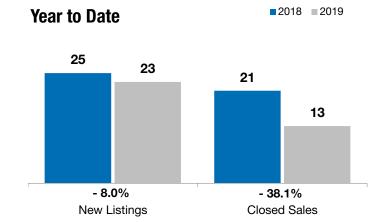


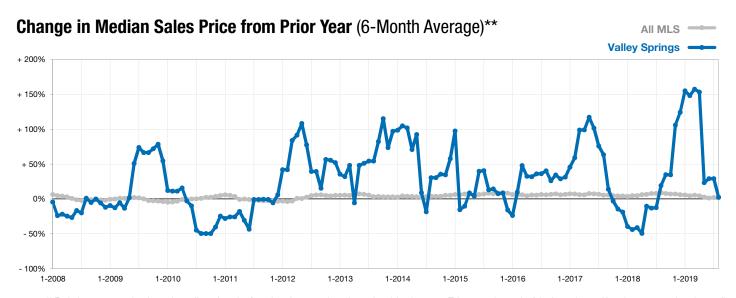
| | 0.0% | + 100.0% | + 0.9% |
|----------------|---------------------|--------------|--------------------|
| Valley Springs | Change in | Change in | Change in |
| | New Listings | Closed Sales | Median Sales Price |

| Minnehaha County, SD | | August | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|---------------|---------|--|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - | |
| New Listings | 4 | 4 | 0.0% | 25 | 23 | - 8.0% | |
| Closed Sales | 4 | 8 | + 100.0% | 21 | 13 | - 38.1% | |
| Median Sales Price* | \$269,950 | \$272,450 | + 0.9% | \$227,000 | \$203,500 | - 10.4% | |
| Average Sales Price* | \$277,950 | \$259,988 | - 6.5% | \$224,683 | \$225,808 | + 0.5% | |
| Percent of Original List Price Received* | 96.9% | 100.0% | + 3.2% | 99.4% | 98.6 % | - 0.8% | |
| Average Days on Market Until Sale | 63 | 80 | + 26.4% | 74 | 84 | + 13.7% | |
| Inventory of Homes for Sale | 5 | 7 | + 40.0% | | | | |
| Months Supply of Inventory | 1.8 | 2.9 | + 63.7% | | | | |

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.