Local Market Update – September 2019

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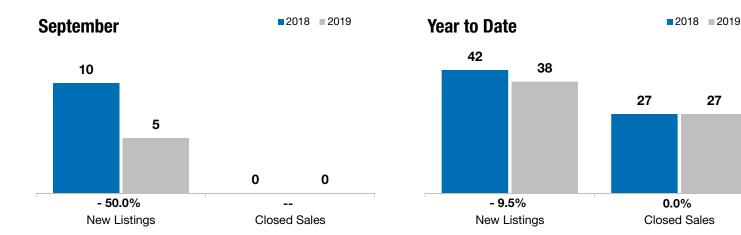


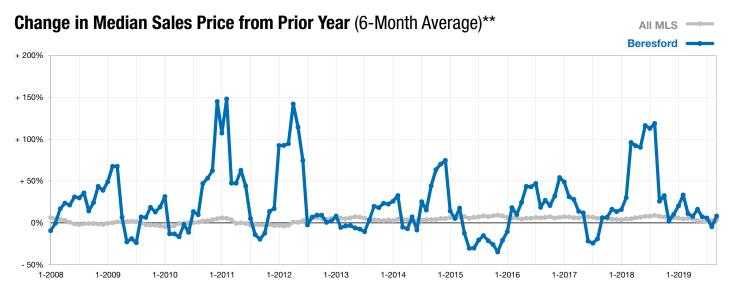
27

	- 50.0%		
Beresford	Change in	Change in	Change in
DELEZIOLO	New Listings	Closed Sales	Median Sales Price

Union County, SD	September		Year to Date				
	2018	2019	+ / -	2018	2019	+ / -	
New Listings	10	5	- 50.0%	42	38	- 9.5%	
Closed Sales	0	0		27	27	0.0%	
Median Sales Price*	\$0	\$0		\$131,000	\$134,900	+ 3.0%	
Average Sales Price*	\$0	\$0		\$172,166	\$165,470	- 3.9%	
Percent of Original List Price Received*	0.0%	0.0%		95.7%	98.2 %	+ 2.6%	
Average Days on Market Until Sale	0	0		92	101	+ 10.5%	
Inventory of Homes for Sale	18	14	- 22.2%				
Months Supply of Inventory	5.1	4.5	- 10.6%				

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.