

# Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

Lincoln County, SD

**- 3.6%**

Change in  
New Listings

**+ 50.0%**

Change in  
Closed Sales

**- 9.3%**

Change in  
Median Sales Price

### September

### Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	28	27	- 3.6%	194	223	+ 14.9%
Closed Sales	12	18	+ 50.0%	105	140	+ 33.3%
Median Sales Price*	\$235,400	\$213,450	- 9.3%	\$223,000	\$227,700	+ 2.1%
Average Sales Price*	\$254,052	\$221,983	- 12.6%	\$238,661	\$250,449	+ 4.9%
Percent of Original List Price Received*	100.9%	100.8%	- 0.1%	99.5%	99.7%	+ 0.2%
Average Days on Market Until Sale	52	43	- 16.9%	77	67	- 13.4%
Inventory of Homes for Sale	71	57	- 19.7%	--	--	--
Months Supply of Inventory	6.1	3.4	- 44.5%	--	--	--

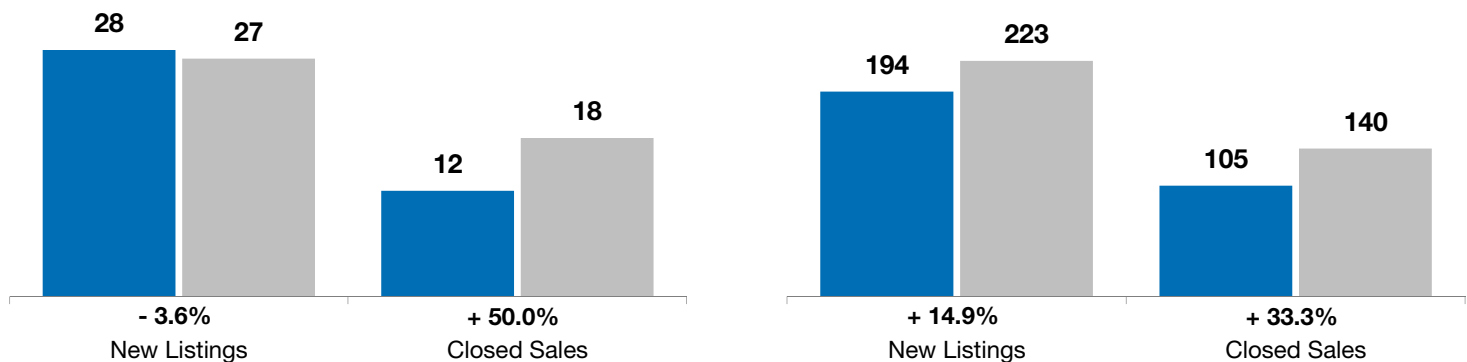
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

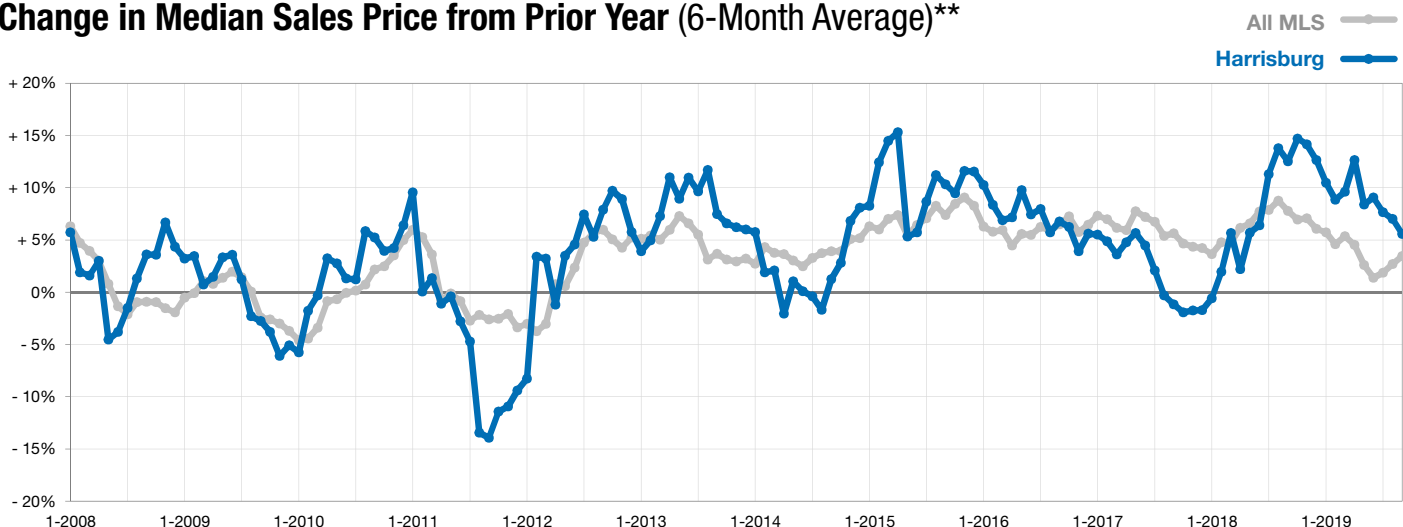
■ 2018 ■ 2019

### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.