## **Local Market Update – October 2019**

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



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- 63.6%

- 28.6%

+ 2.1%

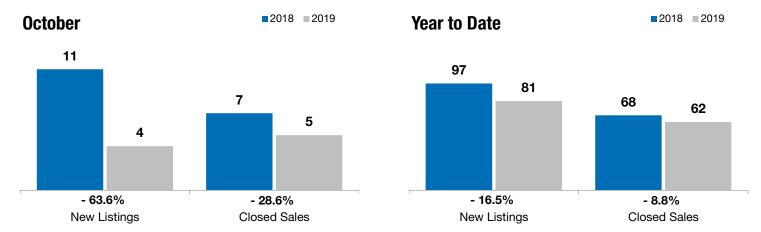
Change in **New Listings** 

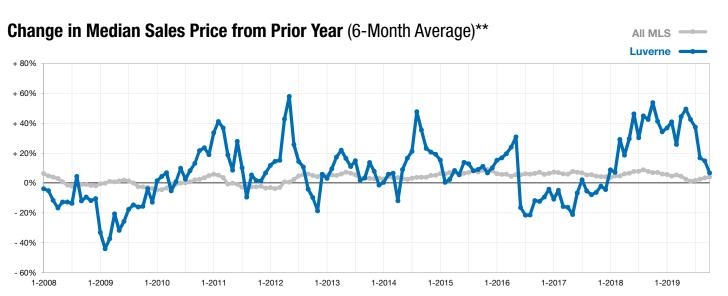
Change in Closed Sales

Change in Median Sales Price

Rock County, MN	October			rear to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	11	4	- 63.6%	97	81	- 16.5%
Closed Sales	7	5	- 28.6%	68	62	- 8.8%
Median Sales Price*	\$117,500	\$120,000	+ 2.1%	\$121,750	\$149,000	+ 22.4%
Average Sales Price*	\$106,191	\$158,220	+ 49.0%	\$133,365	\$161,087	+ 20.8%
Percent of Original List Price Received*	95.7%	96.8%	+ 1.1%	95.8%	95.7%	- 0.2%
Average Days on Market Until Sale	109	178	+ 63.1%	99	148	+ 49.9%
Inventory of Homes for Sale	42	24	- 42.9%			
Months Supply of Inventory	6.1	3.7	- 39.1%			

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.