Local Market Update – March 2020

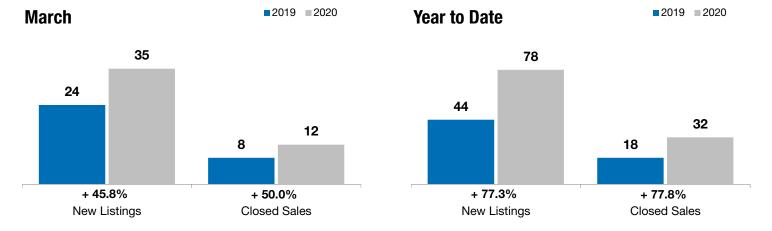
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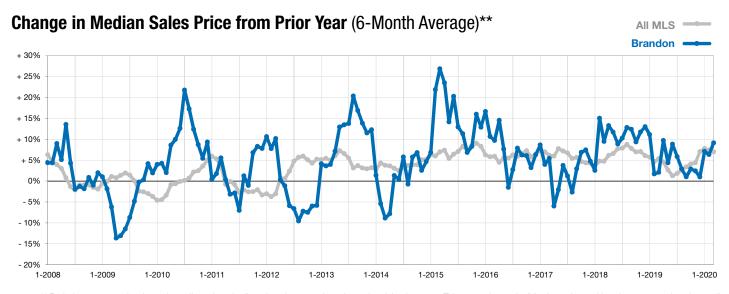


	+ 45.8%	+ 50.0%	- 19.9%
Brandon	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

Minnehaha County, SD		March			Year to Date		
	2019	2020	+ / -	2019	2020	+/-	
New Listings	24	35	+ 45.8%	44	78	+ 77.3%	
Closed Sales	8	12	+ 50.0%	18	32	+ 77.8%	
Median Sales Price*	\$289,500	\$231,950	- 19.9%	\$279,775	\$224,500	- 19.8%	
Average Sales Price*	\$325,813	\$243,292	- 25.3%	\$286,354	\$242,593	- 15.3%	
Percent of Original List Price Received*	99.2%	99.1 %	- 0.1%	99.3%	98.7 %	- 0.7%	
Average Days on Market Until Sale	85	72	- 15.6%	96	84	- 12.3%	
Inventory of Homes for Sale	51	63	+ 23.5%				
Months Supply of Inventory	3.7	3.8	+ 3.5%				

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.