Local Market Update – March 2020

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



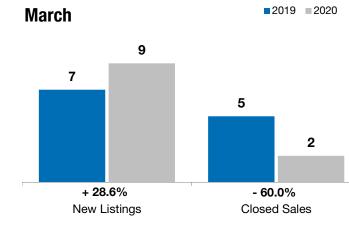
2019 2020

	+ 28.6%	- 60.0%	+ 12.4%
Dell Rapids	Change in	Change in	Change in
	New Listings	Closed Sales	Median Sales Price

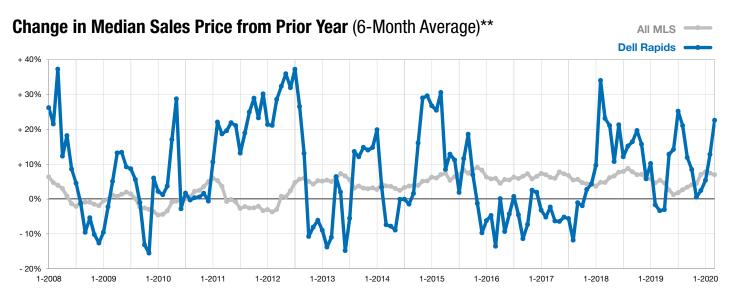
Minnehaha County, SD	March			Year to Date			
	2019	2020	+ / -	2019	2020	+/-	
New Listings	7	9	+ 28.6%	18	21	+ 16.7%	
Closed Sales	5	2	- 60.0%	10	9	- 10.0%	
Median Sales Price*	\$207,900	\$233,750	+ 12.4%	\$201,750	\$220,000	+ 9.0%	
Average Sales Price*	\$274,980	\$233,750	- 15.0%	\$245,897	\$212,367	- 13.6%	
Percent of Original List Price Received*	97.7%	97.5%	- 0.2%	96.9%	97.2%	+ 0.3%	
Average Days on Market Until Sale	97	96	- 1.7%	109	83	- 23.7%	
Inventory of Homes for Sale	23	24	+ 4.3%				
Months Supply of Inventory	4.2	3.8	- 9.4%				
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Year to Date

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.