Local Market Update – March 2020

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



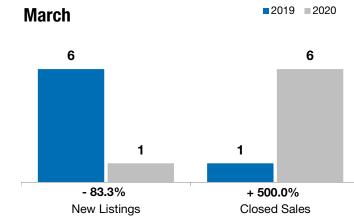
2019 2020

	- 83.3%	+ 500.0%	- 54.2%	
Garretson	Change in	Change in	Change in	
	New Listings	Closed Sales	Median Sales Price	

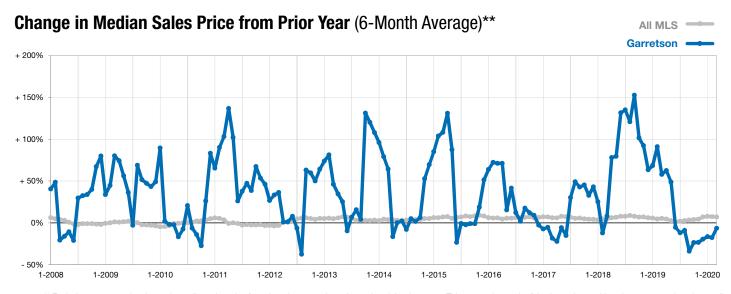
Year to Date

Minnehaha County, SD	March			Year to Date		
	2019	2020	+/-	2019	2020	+ / -
New Listings	6	1	- 83.3%	8	10	+ 25.0%
Closed Sales	1	6	+ 500.0%	3	10	+ 233.3%
Median Sales Price*	\$355,000	\$162,750	- 54.2%	\$355,000	\$227,000	- 36.1%
Average Sales Price*	\$355,000	\$232,342	- 34.6%	\$363,333	\$265,145	- 27.0%
Percent of Original List Price Received*	96.0%	97.7%	+ 1.8%	92.2%	98.1 %	+ 6.4%
Average Days on Market Until Sale	67	65	- 3.7%	74	65	- 11.2%
Inventory of Homes for Sale	8	6	- 25.0%			
Months Supply of Inventory	3.8	1.7	- 55.6%			

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.