Local Market Update – March 2020

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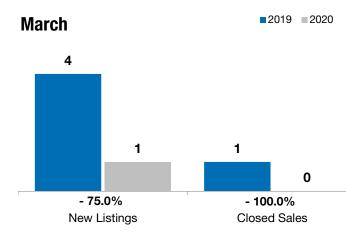


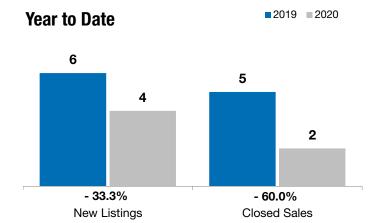
- 75.0% - 100.0% - 100.0%

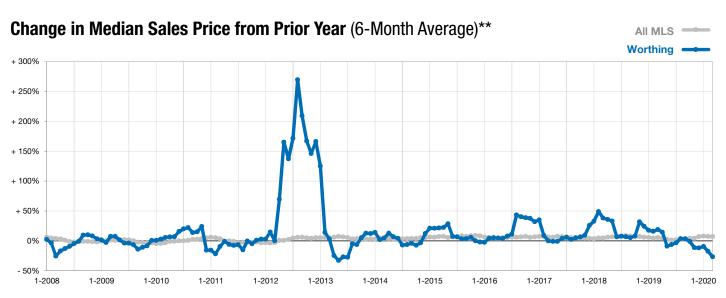
	Change in Iosed Sales Me	Change in edian Sales Price
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Lincoln County, SD		March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -	
New Listings	4	1	- 75.0%	6	4	- 33.3%	
Closed Sales	1	0	- 100.0%	5	2	- 60.0%	
Median Sales Price*	\$153,500	\$0	- 100.0%	\$159,000	\$133,750	- 15.9%	
Average Sales Price*	\$153,500	\$0	- 100.0%	\$159,900	\$133,750	- 16.4%	
Percent of Original List Price Received*	100.7%	0.0%	- 100.0%	99.7%	96.2 %	- 3.5%	
Average Days on Market Until Sale	32	0	- 100.0%	62	79	+ 25.8%	
Inventory of Homes for Sale	5	5	0.0%				
Months Supply of Inventory	2.5	1.9	- 25.0%				

* Does not account for list prices from any previous listing contracts or seller concessions. Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.