Local Market Update - May 2020

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

+ 11.1%

+ 25.0%

+ 4.6%

Change in **New Listings**

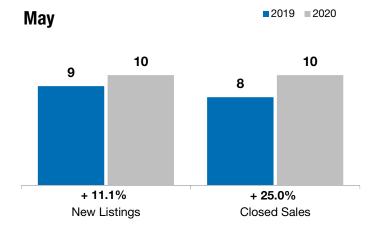
Change in **Closed Sales**

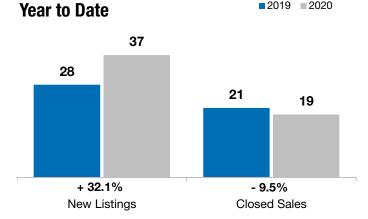
Change in **Median Sales Price**

■2019 ■2020

Lincoln County, SD	May			Year to Date		
	2019	2020	+/-	2019	2020	+/-
New Listings	9	10	+ 11.1%	28	37	+ 32.1%
Closed Sales	8	10	+ 25.0%	21	19	- 9.5%
Median Sales Price*	\$174,950	\$183,000	+ 4.6%	\$146,500	\$164,900	+ 12.6%
Average Sales Price*	\$294,788	\$183,215	- 37.8%	\$205,108	\$176,024	- 14.2%
Percent of Original List Price Received*	96.8%	98.6%	+ 1.8%	97.1%	97.0%	- 0.1%
Average Days on Market Until Sale	117	75	- 35.7%	106	81	- 24.1%
Inventory of Homes for Sale	20	25	+ 25.0%			
Months Supply of Inventory	4.1	5.2	+ 27.6%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.