## Local Market Update – June 2020

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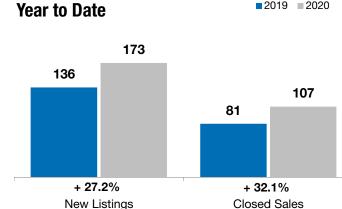
2019 2020

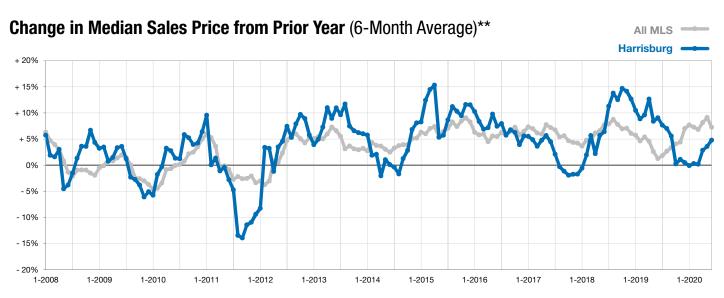
	- 30.3%	0.0%	- 1.6%
Harrisburg	Change in	Change in	Change in
	<b>New Listings</b>	Closed Sales	Median Sales Price

Lincoln County, SD	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	33	23	- 30.3%	136	173	+ 27.2%
Closed Sales	21	21	0.0%	81	107	+ 32.1%
Median Sales Price*	\$239,900	\$236,000	- 1.6%	\$230,000	\$238,024	+ 3.5%
Average Sales Price*	\$246,907	\$241,401	- 2.2%	\$234,438	\$254,364	+ 8.5%
Percent of Original List Price Received*	99.9%	100.3%	+ 0.3%	99.8%	<b>99.6</b> %	- 0.1%
Average Days on Market Until Sale	78	66	- 15.1%	76	73	- 4.6%
Inventory of Homes for Sale	62	55	- 11.3%			
Months Supply of Inventory	4.2	2.9	- 30.0%			

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.